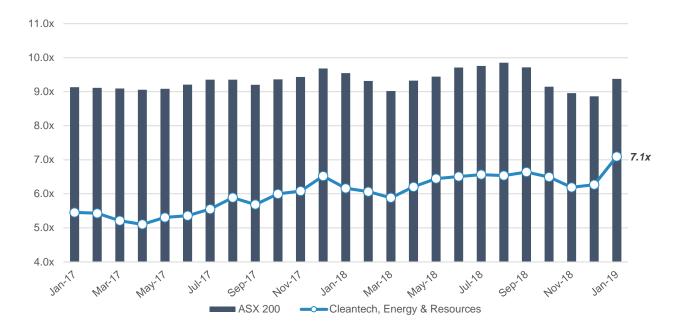


VALUATION MULTIPLES

Forward EV / EBITDA Multiples (monthly to 31/01/2019) Source: FactSet Research Systems Inc.

Multiples in the Cleantech, Energy & Resources sector have increased over the period. At the end of January, the sector traded on a forward EV / EBITDA multiple of 7.1x, compared to the ASX200 on 9.4x.



Average Values and Trading Multiples (values as at 21/02/2019) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$m)	EV/EBITDA FY2019	EV/EBIT FY2019	Price / Earnings FY2019
Energy & Utilities	70,437	8.4x	13.9x	18.5x
Environmental Services	7,760	9.0x	14.4x	20.8x
Metals & Mining	220,088	6.8x	12.8x	18.7x
Natural Resources	320	8.3x	9.8x	12.7x
Oil & Gas	57,473	6.4x	11.7x	22.3x
Cleantech, Energy & Resources	356,077	7.2x	12.8x	19.4x

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2019. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result.

¹ The InterFinancial Cleantech, Energy & Resources Index set is an unweighted index comprising Cleantech, Energy & Resources sector related companies trading on the Australian Securities Exchange (ASX). Estimates are sourced from FactSet Research Systems Inc.



Australian Cleantech, Energy & Resources INDUSTRY UPDATE – 21 February 2019

INDUSTRY OPDATE - 21 February

MERGER & ACQUISITION NEWS...



DRILLING FOR DEALS...

- Australian miner, Bellevue Gold has hired defence advisors amid increasing takeover speculation. Bellevue has a market capitilisation of \$250m.
- Australian miners Metals X and Panoramic Resources could interest Sandfire Resources as potential takeover targets. With
 a market value of \$1.19bn Sandfire could easily pursue both Metals X and Panoramic, which are valued at \$251m and
 \$232m, respectively. Sandfire recently made an offer to buy MOD Resources for \$0.38 per share, but MOD said that the offer
 undervalued the business.
- It has been reported that AGL Energy is seeking new buyers for its Moranbah Gas assets. AGL is likely to approach junior gas
 players as potential buyers. Sources said Senex and similar groups could be interested in the acquisition.
- Reports suggest that Seven Group is looking to sell its 15% stake in the Crux gas field for an estimated \$300m.
- Eni Australia, the Australian subsidiary of Eni SpA, has acquired a 33.7 MWp solar project in the Northern Territory of Australia from Katherine Solar. The project is a JV between Australia's Epuron and the UK-based Island Green Power.
- Intrepid Mines off-market takeover bid for all of the fully paid ordinary shares in AIC Resources has lapsed after failing to meet the 90% minimum acceptance condition.
- Lake Resources, an Australian lithium explorer, could receive takeover offers as it continues to evaluate partnerships for its lithium projects.
- Australia-based gold explorer Explaurum has recommended its shareholders to accept Ramelius Resources' off-market takeover bid as the latter now holds 87.83% of the company's shares.
- Oaktree Capital Management is said to have been eyeing the purchase of Downer EDI's contract mining unit. Oaktree is believed to have held talks with Downer last year and has undertaken comprehensive due diligence on the mining unit. The report said that Downer is thought to be asking over \$600m for its mining business.
- Advisors of Perth Energy, an Australian electricity retailer, are seeking a buyer on behalf of its major shareholder Infratil.
 Infratil owns 80% of Perth Energy, while the remainder is owned by Hoperidge Enterprises. Perth Energy could be valued at around \$100m. The group's revenue is forecast to reach \$371.2m by 2023.
- Reports suggest that Gold Road Resources could interest Newcrest. Newcrest, which attempted to buy Goldcorp before being outmaneuvered by Newmont, is not believed to have many other major takeover options. Gold Road has a market capitalisation of \$600m and \$300m in cash to put towards its next project.
- IFM, an Australian infrastructure investor, and its partners are believed to remain eager to pursue an offer for APA Group.
 APA's board is unlikely to agree to a price less than CK Infrastructure's bid of \$11 per share, or \$13bn, which was blocked by the Australian federal government. However, directors could form a different opinion if the company's share price declines over the coming months. APA has a market capitalisation of \$10.55bn.



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