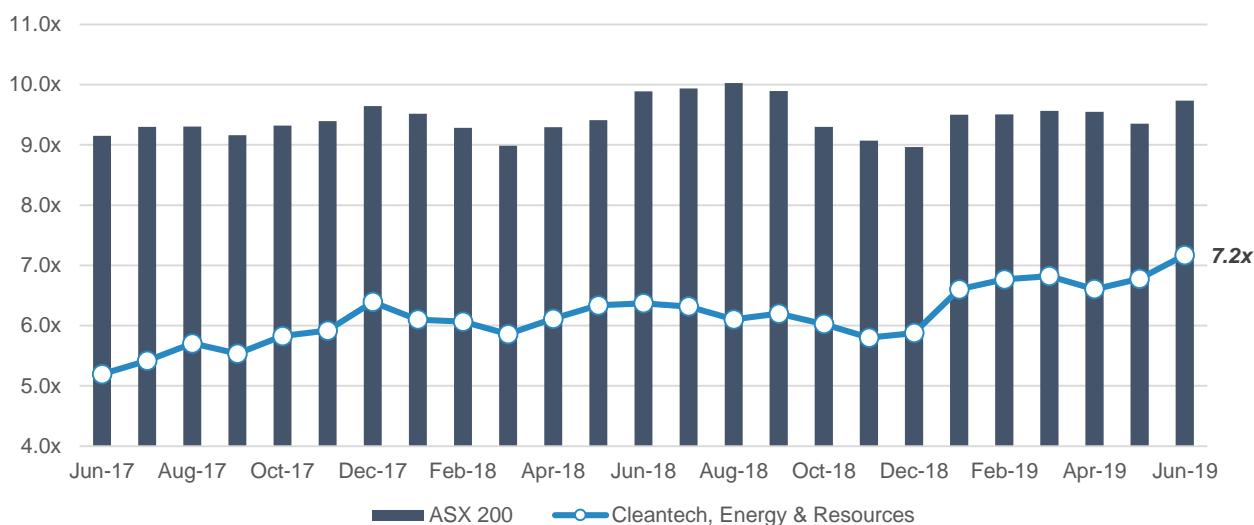


VALUATION MULTIPLES

Forward EV / EBITDA Multiples (monthly to 30/06/2019) Source: FactSet Research Systems Inc.

Multiples in the Cleantech, Energy & Resources sector have increased over the period. At the end of June, the sector traded on a forward EV / EBITDA multiple of 7.2x, compared to the ASX200 on 9.7x.



Average Values and Trading Multiples (monthly to 18/07/2019) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$m)	EV/EBITDA FY2019	EV/EBIT FY2019	Price / Earnings FY2019
Energy & Utilities	54,423	6.0x	9.5x	17.8x
Environmental Services	8,633	10.5x	17.3x	27.6x
Metals & Mining	270,755	7.0x	13.6x	20.6x
Natural Resources	298	7.8x	9.6x	13.6x
Oil & Gas	63,829	4.7x	6.5x	9.7x
Cleantech, Energy & Resources	397,938	6.8x	12.0x	18.7x

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2019. The constituents have been refreshed this month to ensure the sector groups and companies included are current.

¹ The InterFinancial Cleantech, Energy & Resources Index set is an unweighted index comprising Cleantech, Energy & Resources sector related companies trading on the Australian Securities Exchange (ASX). Estimates are sourced from FactSet Research Systems Inc.

MERGER & ACQUISITION NEWS...



Value: \$8.1m

Energy retailer and energy solutions provider **ERM Power** has made a 50% investment in industrial automation and electrical engineering company **Alliance Automation** for \$8.1m. **Alliance Automation** is one of the largest independent electrical engineering and automation solution providers in Australia, with a team of more than 190 people and offices in Queensland, New South Wales, Victoria and South Australia.

InterFinancial served as the buy side advisor to ERM Power.



Value: 49% stake

EnergyAustralia, an Australia-based energy business, has purchased a 49% stake in **Echo**, a Melbourne-based solar and lighting business. The deal will expand **EnergyAustralia's** offering to commercial and industrial clients looking for renewable energy options to manage power needs.



Value: Not disclosed

Vital Metals has entered into a binding term sheet to acquire **Cheetah Resources**, a private Australian registered company focused on identifying, acquiring and bringing to production rare earths projects.



Value: AUD 167m

MOD Resources, an Australia-based copper miner, has agreed to be fully acquired by **Sandfire Resources**, an Australian mining business. The deal values the equity of MOD Resources at AUD 167m, or equivalent to AUD 9.45 per share



Value: Not disclosed

REST, an Australia-based industry superannuation fund, has purchased **UBS Asset Management's** 60% stake in the **Collgar** wind farm. **REST** acquired the stake in **Collgar** that it did not already own from UBS Asset Management's real estate and private markets infrastructure business for an undisclosed price. Industry sources said that the **UBS** stake would likely be worth less than AUD 400m.



Value: 11.83% stake for AUD 25.1m

Ningbo Shanshan a Chinese apparel company, has signed an agreement to acquire a 11.83% stake in **Altura Mining** from **Furui Holdings** for AUD 25.1m.

DRILLING FOR DEALS...

- **DDH1 Drilling**, an Australia-based drilling business, is said to be looking to list the business on the ASX.
- **Gascoyne Resources** administrator **FTI Consulting** is seeking recapitalization of the company via a capital raising or merger.
- **Symbol Mining's** administrator is seeking expressions of interest from parties interested in acquiring or recapitalising the business.
- **Ardea Resources** intends spin out its gold and base metal tenements, located in Lachlan Fold Belt in New South Wales, into an initial public offering.
- **BHP** may be considering whether to sell its thermal coal assets.
- **Rio Tinto** may be eyeing **loneer**, an Australian lithium miner.
- Australian oil and gas business **Santos** may be considering an offer for **Oil Search**, an Australian energy company.

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