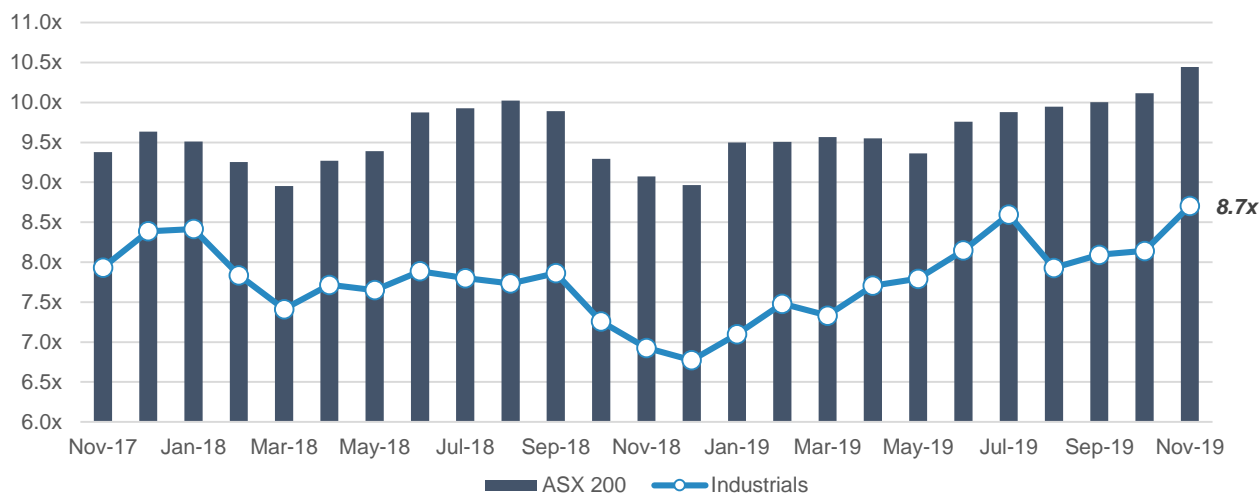


VALUATION MULTIPLES

Forward EV / EBITDA Multiples (monthly to 30/11/2019) Source: FactSet Research Systems Inc.

Multiples in the Industrials sector have increased over the period. At the end of November, the sector traded on a forward EV / EBITDA multiple of 8.7x, compared to the ASX200 on 10.4x.











Average Values and Trading Multiples (as at 17/12/2019) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/EBITDA FY2020	EV/EBIT FY2020	Price / Earnings FY2020
Chemicals and Plastics	21,565	9.4x	14.9x	23.1x
Construction and Building Materials	60,988	9.3x	12.7x	17.5x
Engineering Services	21,496	6.2x	9.6x	13.5x
Packaging	40,627	9.8x	13.6x	15.9x
Industrials	202,335	8.9x	12.9x	18.3x

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2020. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result.

MERGER & ACQUISITION NEWS...

		<p>Value: Undisclosed</p> <p>Bunzl Australasia Limited, an Australia-based provider of workplace & personal safety solutions and a subsidiary of Bunzl, the UK-based international distribution and outsourcing group, supplying to food, healthcare, safety, cleaning and non-food retail sectors, has acquired an 80% stake in Fire Rescue Safety Australia, an Australia-based specialist emergency response equipment and technical services company.</p>
		<p>Value: Undisclosed</p> <p>Spicers Limited, an Australia-based manufacturer and distributor of communication papers and high-performance packaging papers, has agreed to acquire the Direct Paper business from Wilmaridge. The paper and paper board wholesaling business, Direct Paper, will be acquired. The transaction will enable Spicers to enrich its business portfolio and enhance presence in Australia.</p>
		<p>Value: \$310m</p> <p>NRW Holdings, the listed Australia-based provider of mobile equipment services to the mining and civil construction industry, has agreed to acquire BGC Contracting, an Australia-based company engaged in construction, mining, maintenance services, mineral processing, road train haulage and maintenance services across the resources, energy and infrastructure sectors, from BGC (Australia).</p>
		<p>Value: Undisclosed</p> <p>Macquarie Bank Limited, an Australia-based provider of commercial banking and retail financial services, had agreed to acquire 50% stake in UON, an Australia-based company designs and installs remote power and water solutions to mine sites.</p>
		<p>Value: \$32m</p> <p>Securitas AB, the listed Sweden-based company engaged in providing security services and solutions, has agreed to acquire Fredon Security, an Australia-based supplier of major IP based security solutions, from Fredon, an Australia-based provider of Electrical, Data, Heating/Ventilation/Air-Conditioning (HVAC), Security, Technology and Asset Services.</p>
		<p>Value: \$28m</p> <p>Australian investment firm Armitage Associates has agreed to acquire a majority stake in Wastech Engineering, a Melbourne-based supplier of waste and recycling equipment, for \$28m enterprise value.</p>

SCUTTLEBUTT...

- Superannuation funds are believed to be circling **Jacob Engineering's** \$780m stake in engineering services firm, **Worley**.
- **Anchorage Capital** is believed to be close to acquiring **Automotive Holdings Group's** (AHG) refrigerated logistics business.
- **Fredon Security**, the Australian electronic security company, is to be acquired by Swedish security giant **Securitas**, for a purchase price of approx. \$32m.
- The sale process for **Lendlease's** engineering unit could be impacted by a dispute over the Melbourne Metro tunnel project, as work on the \$11bn project has now halted.
- **Apollo Global Management** is thought to be considering the purchase of **CIMIC's Thiess** business as part of a joint venture. Thiess is potentially worth over \$3bn.
- **BGH Capital** has been invited into the second round of the auction for **Owens-Illinois'** Australian and New Zealand business.
- **CF Industries** is believed to be eyeing **Incitec Pivot's** fertiliser division. The business is potentially worth \$700m to over \$1bn.
- **Viva Energy**, the Australian provider of fuels, lubricants, chemicals and bitumen, sees its main growth opportunity in its regional fuel retail business, and could make acquisitions of fuel station networks.
- **Anchorage Capital Partners** is believed to have sold **Contract Resources**, an Australia-based energy services business, to **SCF Partners** and **Viburnum Funds** for \$200m.
- **Genus Plus Group**, a Perth-based construction and maintenance business, is set to buy **EC&M**, a domestic electrical contractor. **EC&M** entered administration in August and generated an annual revenue of \$150m.
- **Sonder**, a privately-held Australian personal safety monitoring business, has received investments from **Perennial Value** and **Tidal VC**. **Sonder** has been seeking to raise \$15m to \$25m, which would value the business at \$80m to \$100m.
- Germany's **Knauf** is increasingly speculated to put its plasterboard factory in Bundaberg up for sale. The factory could be worth up to \$200m.

CONTACT DETAILS

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