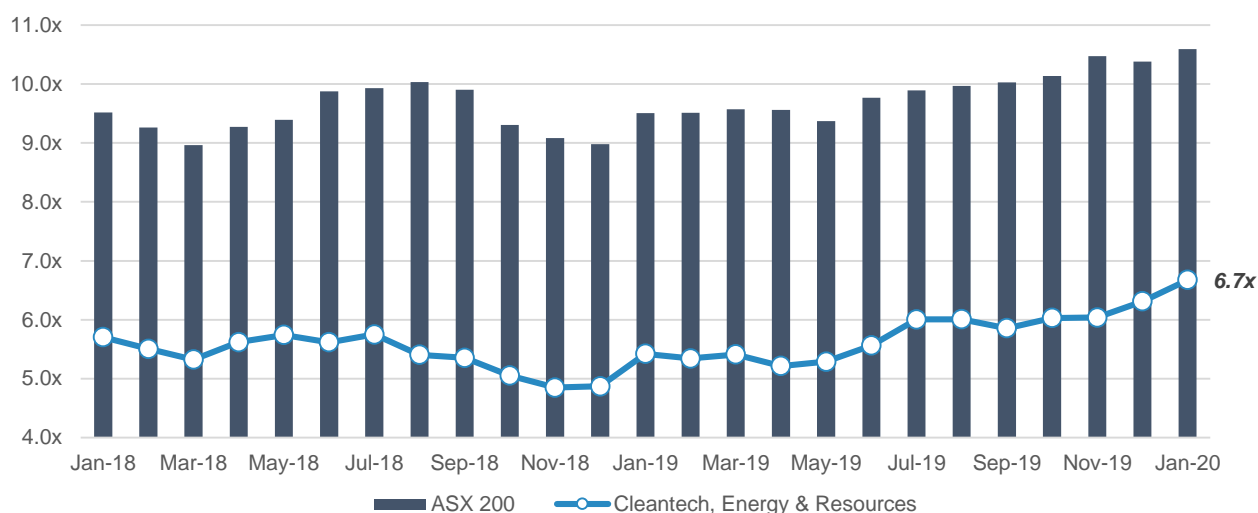


## VALUATION MULTIPLES

### Forward EV / EBITDA Multiples (monthly to 31/1/2020) Source: FactSet Research Systems Inc.

Multiples in the Cleantech, Energy & Resources sector increased over the period. At the end of January, the sector traded on a forward EV / EBITDA multiple of 6.7x, compared to the ASX200 on 10.6x.



### Average Values and Trading Multiples (monthly to 25/02/2020) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/EBITDA FY2020	EV/EBIT FY2020	Price / Earnings FY2020
Energy & Utilities	74,024	8.9x	15.3x	20.9x
Environmental Services	9,560	10.9x	NA	NA
Metals & Mining	289,306	5.4x	9.6x	14.5x
Natural Resources	175	9.4x	13.8x	25.4x
Oil & Gas	56,222	9.0x	9.3x	15.1x
<b>Cleantech, Energy &amp; Resources</b>	<b>429,287</b>	<b>6.9x</b>	<b>11.9x</b>	<b>21.8x</b>

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2020. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result. Composition of companies in Sector Dashboards are updated every 6 months. Most recent update: February 2020.

<sup>1</sup> The InterFinancial Cleantech, Energy & Resources Index set is an unweighted index comprising Cleantech, Energy & Resources sector related companies trading on the Australian Securities Exchange (ASX). Estimates are sourced from FactSet Research Systems Inc.

### MERGER & ACQUISITION NEWS...

Value: \$72m



**Emeco Holdings** has agreed to acquire **Pit N Portal Group**. **Emeco Holdings**, is the listed Australia-based company headquartered in Osborne Park, is engaged in sales, renting and maintaining heavy earthmoving equipment to customers in the mining industry. **Pit N Portal Group**, is an Australia-based underground mining services company which offers equipment rental as well as mining services and maintenance solutions, headquartered in Maddington.

Value: \$90m



**PT Indotan Sumbawa Barat**, has agreed to acquire a 75% stake in **PT Nusa Halmahera Minerals**, an Australia-based company which operates the Gosowong gold and silver mine, from Newcrest Mining Limited.

Value: \$122m



**Terracom Limited**, an Australia-based ASX-listed company engaged in coal exploration, has agreed to acquire an 80.01% stake in **Universal Coal**, through an unsolicited offer. **Universal Coal** is an UK-based ASX-listed company headquartered in London, engaged in coal mining.

Value: Undisclosed



**Riverstone Holdings**, an US-based private equity firm, through its fund Riverstone/Carlyle Global Energy and Power Fund IV, has agreed to sell 45.4% stake in **Cuadrilla Resources Limited**, a UK-based company engaged in oil and gas exploration and production, to **AJ Lucas Group Limited**, Australia-based ASX-listed company engaged in directional drilling, pipeline construction, gas management and recovery of coal seam gas.

Value: Undisclosed



**Refratechnik Holding**, a Germany-based company which develops, manufactures, and installs high-grade refractories for high-temperature industrial processes, has agreed to acquire **Queensland Magnesia Limited (QMAG)**, the Australia-based magnesium producer, from **SCR-Sibelco N.V.**, a Belgium-based company engaged in production and sale of minerals. **QMAG** was reportedly valued at \$300m in 2012 and has nearly 150 employees.

Value: \$53m



**Consolidated Tin Mines Limited**, Australia-based ASX-listed company headquartered in Cairns, is engaged in comprising mineral processing plant and mining tenements, has agreed to acquire **Auctus Minerals**, an Australia-based company focused on developing promising projects into production and improving the economics of operational mining assets throughout Australia

Value: \$18.75m



**Fluidra S.A.**, the Spanish residential and commercial water equipment firm, has agreed to acquire 80% stake in, **Fabtronics**, an Australia-based manufacturer of electronic components, for a cash consideration of \$15m. The implicit price of the transaction is \$18.75m and it also includes earn outs which will take place in three years.

## DRILLING FOR DEALS...

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- **Morrison & Co** managed **Utilities Trust of Australia (UTA)** has purchased a stake in the **Sydney Desalination Plant**. **UTA** purchased the stake from its fellow shareholder **The Infrastructure Fund**, which owned around 15% of the desalination plant.
- **International Power Australia Holdings**, a joint venture between France's **Engie** and Japan's **Mitsui**, is seeking a partner for a new renewable energy investment group. A sale flyer has been sent to potential investors interested in taking a 50% to 80% stake in the **Australian Renewable Energy Platform**.
- **Saracen Mineral Holdings** has sold its 10.5% interest in **Red 5** for approximately \$39m, or \$0.30 per share, via a bookbuild process before the ASX market open.
- **E2 Metals**, the ASX-listed, Argentina-focused mining minnow, will eventually sell to a "willing buyer" one or more of its assets as it advances multiple projects in Santa Cruz to feasibility studies.
- **ExxonMobil** is said to have delayed the sale process for its Bass Strait assets until the middle of the year.
- **IGO Limited**, an Australia-based miner, is eyeing acquisition opportunities. **IGO** managing director Peter Bradford has stated that the business is assessing multiple M&A opportunities. The company has a market capitalisation of \$3.6bn.
- **Sipa Resources Limited** has announced that **Rio Tinto** will be withdrawing from its joint venture agreement.
- **Perenti**, an Australian mining services contractor, has confirmed it is currently giving consideration to the potential purchase of **Downer Mining**. **Perenti** is expected to raise at least \$250m to fund the potential acquisition.
- **Legend International Holdings'** liquidator is seeking expressions of interest for quality, large phosphate rock deposits with three separate projects located near Mount Isa.
- **CIMIC** and its owners are believed to have decided to sell **Thiess Indonesia**.
- **Federation Gold**, an Australia-based gold miner, is planning to list on the ASX to raise funds for the acquisition of a gold producing asset in Alaska. **Federation Gold** has been seeking to raise \$52m in a pre-IPO funding round ahead of a \$171m IPO in May.
- **Canterbury Resources**, an Australian copper explorer, is seeking joint ventures with mining majors for its projects, and is in preliminary discussions about such partnerships.
- **Caltex Australia** has received a revised, conditional, nonbinding and indicative proposal from **Alimentation Couche-Tard** to acquire all of the shares in **Caltex** by way of a scheme of arrangement at an indicative cash price of \$35.25 cash per share. They have been allowed to conduct non-exclusive due diligence. **EG Group**, a UK-based petrol and food retailer, have also indicated that they may be interested in acquiring **Caltex Australia**.
- **Downer** is hoping to make a decision on the sale of its mining business by the end of June.
- **Cobre**, the recently listed copper explorer, could make acquisitions in Australia and overseas.
- One of the five owners of **TransGrid**, a New South Wales electricity transmission business, is selling a \$2bn stake.

## CONTACT DETAILS

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