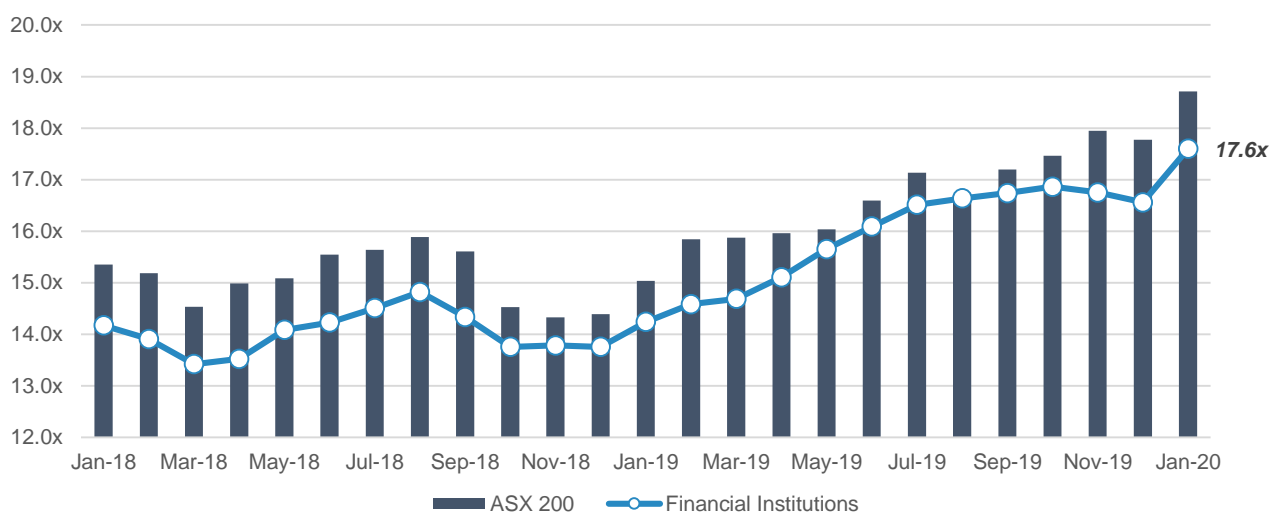


PRICING MULTIPLES

Forward Price Earnings Multiples (monthly to 31/1/2020) Source: FactSet Research Systems Inc.

Multiples in the Financial Institutions sector have increased over the period. At the end of January, the sector traded on a forward Price / Earnings multiple of 17.6x, compared to the ASX200 on 18.7x.

















Average Values and Trading Multiples (values as at 25/02/2020) Source: FactSet Research Systems Inc.

Subsector	Market Cap (\$ m)	Price / Book Value	Price / Earnings FY2020	EPS Growth
Consumer Credit Businesses	4,091	2.5x	15.3x	15.8%
Financial Services Providers	84,206	4.1x	19.8x	13.8%
Insurance & Mortgage Brokers	6,074	3.5x	20.3x	14.3%
Lending Institutions	481,959	1.4x	14.8x	2.9%
Property Developers	2,141	1.1x	13.5x	11.8%
REIT	151,843	1.3x	19.1x	3.7%
Financial Institutions	730,313	2.3x	18.2x	8.9%

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2020. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result. Composition of companies in Sector Dashboards are updated every 6 months. Most recent update: February 2020.

¹ The InterFinancial Financial Institutions Index set is an unweighted index comprising Financial Institutions sector related companies trading on the Australian Securities Exchange (ASX). Estimates are sourced from FactSet Research Systems Inc.

MERGER & ACQUISITION NEWS...

 	<p>Value: Undisclosed</p>	<p>Potentia Capital, an Australia-based private equity firm, has acquired an undisclosed controlling stake in CompliSpace, an Australia-based provider of corporate governance and management consulting services.</p>
 	<p>Value: \$186m</p>	<p>Centuria Capital Limited, the ASX-listed company that manages a diversified portfolio of investment funds and offers financial services, has agreed to acquire Augusta Capital Limited, a New Zealand-based company which invests and manages a portfolio of office and car parking properties.</p>
 	<p>Value: \$54m</p>	<p>Perpetual Limited, an ASX-listed company that is engaged in providing investment products, financial advice, philanthropic and corporate service to individuals, families, financial advisers and organizations, has agreed to acquire Trillium Asset Management, the US-based investment advisor exclusively focused on sustainable and responsible investing.</p>
   	<p>Value: \$1,488m</p>	<p>AustralianSuper and QIC Limited from Australia, Railways Pensions Investments Limited from the UK and Andra AP-fonden from Sweden, have acquired undisclosed stake in Generate Capital, the US-based finance company that builds, owns, operates, and finances infrastructure assets.</p>
 	<p>Value: \$272m</p>	<p>Link Administration Holdings, an Australia-based company engaged in providing non-banking lending, mortgage lending, third-party loan services, advisory and asset management services, has agreed to acquire Pepper European Servicing, a UK-based loan servicer and real estate asset manager, from Pepper Group Limited.</p>
 	<p>Value:</p>	<p>Class Limited, the Australian self-managed superannuation administration software company, has announced the acquisition of NowInfinity, a leading corporate compliance and documentation technology company, for up to \$25m.</p>

INSTITUTIONAL INTELLIGENCE...

- **Consolidated Operations Group Limited** has acquired a relevant interest in 17.36% of the issued voting shares in **CML Group** as a result of various on market acquisitions.
- Some assets of **Sargon Capital**, an Australian corporate trustee and superannuation services provider, have entered into administration. **Sargon's** administrator EY is seeking urgent expressions of interest for the purchase of shares in the group's Australian and New Zealand trading businesses.
- **Australia and New Zealand Banking Group** had completed the sale of its **OnePath Pensions & Investments** business to **IOOF Holdings Limited**. The deal value is approximately \$850m.
- Chinese regulators are said to have approved the \$2.5bn sale of **AMP's** life insurance unit to **Resolution Life**.
- **OneVue** has announced that it is planning to sell **Madison Financial Group**.
- **AMP Limited** is increasingly considered unlikely to sell **AMP Capital**.
- NAB said in its quarterly trading update that the planned exit of **MLC Wealth** unit may defer beyond FY20 as business environment remains challenging.
- **Arch Reinsurance**, a Bermuda-based reinsurer and subsidiary of **Arch Capital Group**, will acquire a majority stake in Australia-based **Precision Marketing Asia Pacific**.
- **Bendigo and Adelaide Bank** is set to launch an institutional placement to raise \$250m.
- **AUB Group**, an Australian risk and insurance management services business, has fully acquired **MGA Whittles Group** and has bought a 40% stake in **BizCover**.
- **Panthera Finance**, the Australian debt purchasing business backed by **CHAMP Private Equity**, is sounding out market interest for a plan to raise a minimum of \$100m in fresh capital.
- **Starwood Capital Group** intends to make an all-cash, off-market takeover offer for all outstanding units in **Australian Unity Office Fund** for \$2.98 per unit, valuing the business at \$485m.
- Private equity may be eyeing **OzForex**, an Australia-based currency transfer business. **Western Union** offered to acquire **OzForex** for \$888m in 2015, but the suitor ultimately walked away.

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