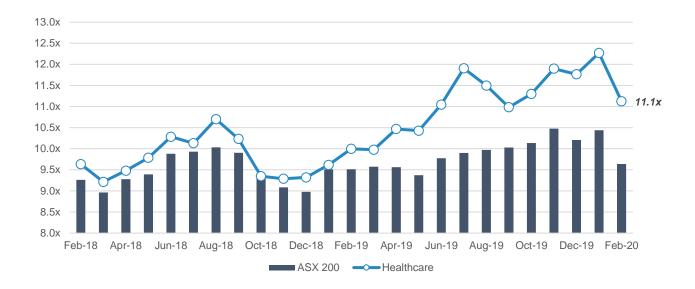


INDUSTRY UPDATE – 19 March 2020

VALUATION MULTIPLES

Forward EV / EBITDA Multiples (monthly to 29/2/2020) Source: FactSet Research Systems Inc.

Multiples in the Healthcare sector have decreased over the period. At the end of February, the sector traded on a forward EV / EBITDA multiple of 11.1x, compared to the ASX200 on 9.6x.



Average Values and Trading Multiples (values as at 19/03/2020) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/EBITDA FY2020	EV/EBIT FY2020	Price / Earnings FY2020
Aged Care	1,421	6.2x	11.6x	13.9x
Animal Health	350	15.8x	17.9x	24.1x
Biotech	135,153	25.6x	29.4x	36.8x
Hospitals & Clinics	45,165	10.5x	16.4x	19.0x
Medical Devices	10,497	18.4x	20.6x	28.9x
Healthcare	193,644	11.2x	15.8x	19.2x

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2020. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result. Composition of companies in Sector Dashboards are updated every 6 months. Most recent update: February 2020.

¹ The InterFinancial Healthcare Index set is an unweighted index comprising Healthcare sector related companies trading on the Australian Securities Exchange (ASX). Estimates are sourced from FactSet Research Systems Inc.



Australian Healthcare

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MERGER & ACQUISITION NEWS...

MODELANSWERS Value: Undisclosed Parexel, a Newton, Massachusetts-based biopharmaceutical services provider backed by Pamplona Capital Management, has acquired Australia-based Model Answers. The acquisition is expected to expand the operational scale and global footprint of Paraxel's clinical pharmacology, modeling, and simulation offering.



Value: Undisclosed

Domain Therapeutics, the French biopharmaceutical company, has acquired **Prestwick Chemical** and **Neurofit SAS** from **Bionomics**, a South Australia-based developer of treatments for Central Nervous System disorders.

UNDER THE MICROSCOPE...

- Atomo Diagnostics, an Australian medical devices business, is seeking to raise AUD 30m through an IPO on the ASX.
- Healius has kicked off the sale of its medical centres business by sending sale documents to potential suitors.
- Quadrant Private Equity is launching a sale process for Qscan, an Australian radiology business, at the end of the month.
- A takeover event for **Imugene**, an Australian developer of cancer immunotherapies, could happen as early as this year once new trial data is released.
- Healthia, the Australia-based podiatry services business, is continuing to target further allied health business acquisitions.
- Ramsay Health Care, an Australian healthcare provider, is investigating acquisition and expansion opportunities.
- National Veterinary Care is eyeing acquisitions that complement it geographically and culturally.
- Atomo Diagnostics, an Australian medical devices business, is preparing to list on the ASX to raise up to AUD 30m.
- Advent Partners is likely to exit SILK Laser Clinics, an Australia-based beauty chain, within the next year or two.
- · Sonic Healthcare expects opportunities to emerge in Australia's radiology space over the next year or two.
- · Integral Diagnostics, an Australia-based healthcare services company, is considering further strategic acquisitions.
- LuinaBio, a privately-owned Australian contract manufacturing organization (CMO), will launch an AUD 30m capital raise in the next three to four weeks to build a new manufacturing facility in Brisbane, with a potential exit in the longer term.
- Healius has not yet finalized its decision on the AUD 3.40 per-share non-binding indicative offer made by Partners Group.



Australian Healthcare

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DISCLAIMER

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