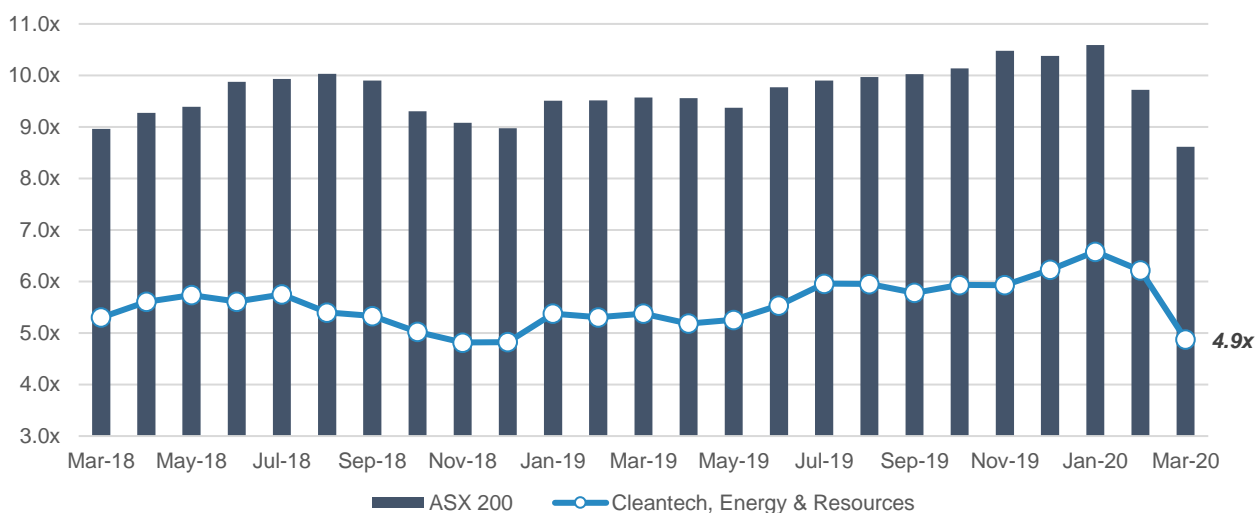


VALUATION MULTIPLES

Forward EV / EBITDA Multiples (monthly to 31/3/2020) Source: FactSet Research Systems Inc.

Multiples in the Cleantech, Energy & Resources sector decreased over the period. At the end of March, the sector traded on a forward EV / EBITDA multiple of 4.9x, compared to the ASX200 on 8.6x.



Average Values and Trading Multiples (monthly to 20/04/2020) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/EBITDA FY2020	EV/EBIT FY2020	Price / Earnings FY2020
Energy & Utilities	57,778	7.3x	12.5x	20.2x
Environmental Services	6,885	8.1x	NA	24.4x
Metals & Mining	266,154	4.6x	9.0x	26.8x
Natural Resources	112	5.9x	13.9x	17.1x
Oil & Gas	41,334	neg	10.1x	31.1x
Cleantech, Energy & Resources	372,262	4.4x	9.2x	26.2x

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2020. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result. Composition of companies in Sector Dashboards are updated every 6 months. Most recent update: February 2020.

¹ The InterFinancial Cleantech, Energy & Resources Index set is an unweighted index comprising Cleantech, Energy & Resources sector related companies trading on the Australian Securities Exchange (ASX). Estimates are sourced from FactSet Research Systems Inc.

MERGER & ACQUISITION NEWS...



Value: Undisclosed

Photon Energy, the Warsaw-listed, Netherlands-headquartered global solar power company, has made a minority equity investment in Australian technology company **RayGen Resources Pty Ltd**, as part of a strategic partnership in order to develop global renewable energy projects suitable for the roll-out of RayGen's unique solar power and electricity storage technology. The partnership includes the development of a 100 MWp/1000 MWh solar-plus-storage project. Photon Energy has a market cap of PLN 225.6m (USD 53.3m).



Value: NZD 53m

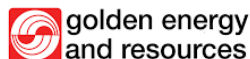
Aorere Resources has entered into an agreement to acquire an Australian company, **All Industrial Network Limited (AIN)** for NZD 53m, to be paid through an issue of new AOR shares. AIN was established in 2019 for the purpose of acquiring businesses in the mining, engineering and construction services sector. At completion of the acquisition AIN will own two businesses:



- **SMW**, a diversified mining support and industry services provider based in Rockhampton, Queensland. SMW has been operating since 2010 and employs over 320 staff. SMW has three key business divisions covering heavy fabrication and engineering, field services and abrasive blast and paint.



- **BAE Engineering** - BAE is based in Mackay, Queensland and has been operating since 2011. It provides specialised mining support services, mineral processing equipment and solar power to the mining and construction industries. BAE has over 70 staff working in two principal divisions – maintenance field services and fabrication, design and drafting.



Value: AUD 256m



Golden Energy and Resources (GEAR) has lifted its stake in **Stanmore Coal** to 51% after launching a AUD 256m (USD 157m) takeover offer for the business. GEAR acquired 19.6% of Stanmore during trade two weeks ago. GEAR, which has offered AUD 1/share for Stanmore, previously held 31.35% of the business.



Value: AUD 20m



Mineral Resources has agreed to buy the **Buckland Project** from **BCI Minerals** for up to AUD 20m.

DRILLING FOR DEALS...

- **Downer** is increasingly expected to sell **Spotless Laundries** at a discounted price. The field of buyers for Spotless Laundries is believed to be narrowing and suitors are thought to be looking at how much they could pay for the asset without using any debt. The deal would normally be financed with mix of cash and debt, but debt is likely to be hard to come by in the current environment.
- **Green Distillation Technologies**, a Melbourne-based Australian unlisted public tyre recycler, is going ahead with an AUD 30m capital raise despite market turmoil in the wake of the coronavirus. Green Distillation has developed world-first technology to turn end-of-life tyres into oil, carbon and steel.
- **Closed Loop**, a privately held Australian environmental solutions company, is planning to enter Taiwan in 2020 as part of international growth plans. The Melbourne based company, which specialises in environmental packaging and recycling solutions that turn waste back into products that re-enter supply chains, is targeting Taiwan as the first market entry in its overseas expansion plans. Other countries it will seek to enter include Thailand, China, Hong Kong, Singapore, Malaysia and, the United Arab Emirates.
- **Leigh Creek Energy Ltd** and **China New Energy Ltd**, part of the **Shanxi Meijin Energy Group**, have signed a binding term sheet to form a joint venture in China.
- **Caltex Australia Limited** bidder **Alimentation Couche-Tard Inc.** has informed Caltex Australia of its decision not to proceed with its conditional, non-binding and indicative acquisition proposal due to the economic uncertainty caused by the COVID-19 pandemic. Alimentation Couche-Tard would seek to re-engage once there is sufficient clarity as to the global economic outlook.
- **Newmont** has not started looking for a new buyer for a 50% stake in the **Parkeston Power Station** following a delay in its takeover by **Northern Star**.
- **Independence Group (IGO)** may be considering an investment in **New Century Zinc**, an Australia-based miner. IGO is thought to have discussed acquiring 19.9% of New Century, which is currently raising equity.
- **Magnetite Mines (MGT)**, an Australian-based iron ore miner, has received a non-binding indicative farm-in proposal from **Braemar Mining Developments (BMD)**. The BMD farm-in proposal, if finalised, would allow BMD to earn up to a 49.9% interest in the Razorback Iron Ore Project if MGT contributes to the funding of the Pre-Feasibility Study (PFS) and Definitive Feasibility Study (DFS) on the Project or BMD to earn up to a 70% Interest in the Project, if MGT does not contribute to the funding of the PFS and DFS on the Project.
- **Liquefied Natural Gas Limited** has announced that **LNG9 PTE LTD**, a Singapore-based private company, has withdrawn its off-market takeover bid, Liquefied Natural Gas.
- **Tianqi Lithium Corporation** is believed to be in talks to sell part of its 50% stake in **Talison Lithium**, an Australian lithium producer.
- **Tilt Renewables Ltd** has announced an AUD 260m pro-rata share buy-back. Tilt Renewables has a market capitalisation of NZD 1.36bn.
- **OMERS** is said to be sticking with its plan to buy **Wren House Infrastructure Management's** 19.9% stake in **Transgrid**, an Australian electricity distribution business. Transgrid's other shareholders have waived their preemptive rights over the stake and indicated that they are happy for OMERS to invest in the business. OMERS is expected to pay around AUD 1bn for the equity stake.
- **John Laing**, a UK-based infrastructure business, has suspended the sale process for its Australian renewable energy assets until the second half of the year. The sale could be delayed until 2021 if market conditions remain unfavourable for the remainder of the year.

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