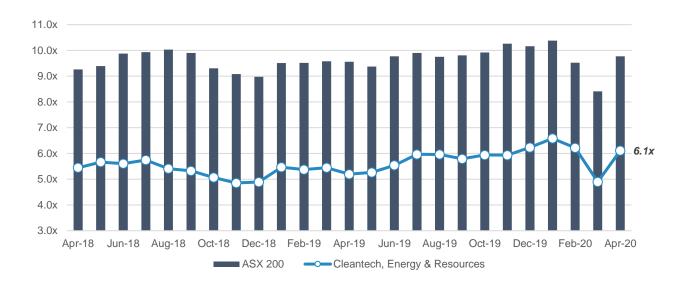


INDUSTRY UPDATE - 21 May 2020

VALUATION MULTIPLES

Forward EV / EBITDA Multiples (monthly to 30/4/2020) Source: FactSet Research Systems Inc.

Multiples in the Cleantech, Energy & Resources sector increased over the period. At the end of April, the sector traded on a forward EV / EBITDA multiple of 6.1x, compared to the ASX200 on 9.8x.



Average Values and Trading Multiples (monthly to 20/05/2020) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/EBITDA FY2020	EV/EBIT FY2020	Price / Earnings FY2020
Energy & Utilities	68,214	8.8x	15.2x	21.3x
Environmental Services	7,008	8.4x	NA	25.7x
Metals & Mining	290,238	5.6x	10.5x	16.6x
Natural Resources	99	8.5x	NA	NA
Oil & Gas	44,107	neg	12.4x	NA
Cleantech, Energy & Resources	409,667	5.3x	11.9x	36.6x

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2020. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result. Composition of companies in Sector Dashboards are updated every 6 months. Most recent update: February 2020.

¹ The InterFinancial Cleantech, Energy & Resources Index set is an unweighted index comprising Cleantech, Energy & Resources sector related companies trading on the Australian Securities Exchange (ASX). Estimates are sourced from FactSet Research Systems Inc.



Australian Cleantech, Energy & Resources

INDUSTRY UPDATE – 21 May 2020

MERGER & ACQUISITION NEWS...



Value: Undisclosed

88 Energy [ASX:88E; AIM:88E], the Alaska-focused oil and gas exploration company, has entered into a bid implementation agreement to acquire **XCD Energy Limited** [ASX: XCD]. The proposed offers value the equity of XCD Energy at approximately AUD 7.5m.

DRILLING FOR DEALS...

- Australian transport and fleet maintenance group Elite Mining & Transport Services' administrator is seeking expressions of interest for the group.
- A significant stake in GreenCollar, a Sydney-based environmental markets investor, is expected be acquired by Kohlberg Kravis Roberts & Co. L.P., which will inject fresh capital of AUD 100m into the company. The US-based private equity firm is in exclusive talks with the owners of the company, which is also a natural resource management firm founded in 2008.
- Westgold Resources [ASX:WGX], an Australian gold miner, could use proceeds from an AUD 45m placement to pursue gold
 project acquisitions. Westgold is expected to announce an AUD 45m placement priced at AUD 2.25/share, or a discount of
 4.26% to its last closing price.
- Evolution Mining [ASX:EVN], an Australia-based miner, is selling its Cracow underground gold mine, Mount Carlton and Mount Rawdon mines. Evolution is anticipated to use the sale proceeds to buy a new asset to reshape its business. Evolution may be eyeing Canada's Kirkland Lake Gold [TSE:KL] or Quantum Minerals [TSE:FM], which owns the Ravensthorpe nickel mine in Western Australia.
- Nickel Mines Ltd [ASX: NIC] plans to raise a total of AUD 231m via a fully underwritten 1 for 3.6 entitlement offer at AUD 0.50 per new share to finance a plan to raise its stakes in nickel mining projects.
- Palisade Investment Partners is expected to make a bid for John Laing's [LON:JLG] Australian renewable energy operations. They are thought to be considering the acquisition in partnership with First State Super.
- OPTrust and Infrastructure Capital Group are looking to buy Zenith Energy [ASX:ZEN], an Australian energy business. OPTrust and ICG purchased a 17.6% blocking stake in Zenith, which has agreed to be acquired by Pacific Equity Partners (PEP) for AUD 250m, through a vehicle called Apex Opportunities Fund. PEP conceded that Apex could block the transaction and invited it into talks to join its bid.
- Eni [BIT:ENI], an Italy-based energy business, is preparing to sell all of its assets in the Australian gas sector. Eni has started pitching its portfolio of Australian gas assets to potential buyers and has said that it could launch a formal sale process as early as this month. Energy players such as APA Group [ASX:APA] and Beach Energy [ASX:BPT] have been targeted as potential suitors, as well as infrastructure funds such as IFM Investors and QIC Ltd.
- Rio Tinto [ASX:RIO, LON:RIO] is among parties interested in buying a stake in the Greenbushes lithium mine. Talison
 Lithium, which is 51% owned by China's Tianqi Lithium [SHE:002466] and 49% owned by Albemarle [NYSE:ALB], controls
 Greenbushes. Fortescue [ASX:FMG] is also thought to be interested.
- Alt Resources Ltd. [ASX: ARS] has received a proposal from Aurenne Group Holdings Pty Limited of its intention to make a conditional off-market takeover offer to acquire 100% of the shares in Alt Resources for consideration of AUD 0.0505 per share.
- Caltex Australia Limited [ASX: CTX] has resumed an effort to seek buyers of a 49% stake in the portfolio of its 250 petrol station sites and is approaching candidates. Caltex Australia plans to maintain the remaining 51% stake in the properties.
 Charter Hall Group [ASX: CHC] and APN Property Group [ASX: APD] previously expressed their interest when Caltex Australia initially launched a sale process late last year.
- One Stop Warehouse (OSW), an Australia-based distributor of solar PV panels, inverters, components and complete solar systems, could consider acquisitions to enter new verticals out of solar products. The Queensland-based company, 51% owned by Chinese solar power company GCL System Integration Technology (Xie Xin Ji Cheng) [SHE:002506], would seek opportunities in the HVAC systems or LED lighting spaces to diversify its distribution business in Australia.
- France's Engie [EPA:ENGI] is thought to be moving ahead with the sale of its stake in International Power (Australia) Holdings (IPAH), the owner of the Willogoleche Wind Farm. AMP Capital, Jemena, First Sentier Investors, Palisade Investment Partners, APA Group [ASX:APA], China Resources, Macquarie Infrastructure and Real Assets, First State, UniSuper, and AustraliaSuper were expected to bid for the asset.



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