

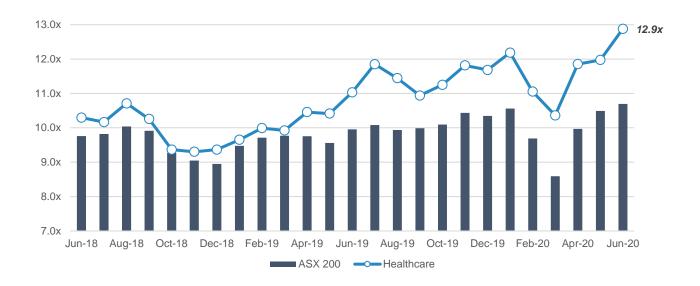
# Australian Healthcare

INDUSTRY UPDATE - 28 July 2020

## **VALUATION MULTIPLES**

Forward EV / EBITDA Multiples (monthly to 30/06/2020) Source: FactSet Research Systems Inc.

Multiples in the Healthcare sector have increased over the period. At the end of June, the sector traded on a forward EV / EBITDA multiple of 12.9x, compared to the ASX200 on 10.7x.



Average Values and Trading Multiples (values as at 28/07/2020) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/EBITDA FY2020	EV/EBIT FY2020	Price / Earnings FY2020
Aged Care	1,553	7.4x	15.7x	18.7x
Biotech	135,162	29.8x	34.3x	42.4x
Hospitals & Clinics	48,991	12.8x	21.6x	25.1x
Medical Devices	11,442	32.5x	41.6x	56.0x
Healthcare	202,262	15.5x	24.6x	28.2x

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2020. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result. Composition of companies in Sector Dashboards are updated every 6 months. Most recent update: February 2020.

<sup>&</sup>lt;sup>1</sup> The InterFinancial Healthcare Index set is an unweighted index comprising Healthcare sector related companies trading on the Australian Securities Exchange (ASX). Estimates are sourced from FactSet Research Systems Inc.



## Australian Healthcare

**INDUSTRY UPDATE – 28 July 2020** 

## **MERGER & ACQUISITION NEWS...**



Value: Undisclosed



Australian-based **Genesis Capital** has acquired **SAI Home & Community Care** is an Australian-based company providing community care services to senior citizens and people with disability.



medibank

Value: \$40m (49% stake)







Value: Undisclosed

**ECH**, an Australia-based aged care services business, has acquired **Billy**, an Australian health tech company, for an undisclosed price. ECH invested AUD 5m into Billy in November 2018.

#### UNDER THE MICROSCOPE...

- Australian Clinical Labs' owner, Crescent Capital, was thought to be working on a plan to sell part of the operation to Healius [ASX:HLS] and part to Sonic Healthcare [ASX:SHL]. However, the potential deal may not be likely to receive Australian Competition and Consumer Commission (ACCC) clearance. Private equity is among the likely buyers.
- AllVascular, an Australian medical device business, intends to pursue an ASX listing in the second half of next year.
- Abano Healthcare [NZE:ABA], an Australian and New Zealand dentist business, is believed to be seeking a private equity
  investor to back an equity raising, the company is seeking equity to repay an AUD 150m loan. It was noted that BGH Capital
  had agreed to buy Abano before the emergence of COVID-19 and has returned over the last six weeks with new offers.
  However, the report said that BGH's latest proposals were not as valuable and have been rejected by the target's board.
- Glytherix, an unlisted public Australian immuno-oncology company, is actively seeking AUD 7m (USD 5m) in a Series A equity round, after securing up to AUD 6m in non-dilutive funding.
- Captix Biomedical, a privately owned, Australian biomedical technology company that is developing a therapeutic strategy for Type 1 diabetes, is seeking AUD 2.5m for its 30% stake.
- **Proteomics International**, a Perth-based Australian diagnostics company, could attract suitors as it reaches development milestones and gears for commercialization deals for its PromarkerD diabetic kidney disease test.
- Regis Healthcare's property assets could make it an enticing takeover target.
- Firebrick Pharma, an Australian biotech business, could list on the ASX next year between July 2021 and December 2022 and has launched a pre-IPO funding round.
- 4DMedical, an Australian developer of non-invasive respiratory imaging solutions, seeks to raise AUD 55.79m through an initial public offering of its ordinary shares on the ASX.
- Keppel Infrastructure is said to be the leading contender to buy Healthscope's New Zealand pathology business.



## Australian Healthcare

**INDUSTRY UPDATE – 28 July 2020** 

## **CONTACT DETAILS**

If you are interested in specific information regarding mergers and acquisitions in the Healthcare sector, please contact David Hassum or Michael Kakanis.

Name	Position	Phone	Email
Sharon Doyle	Executive Chair	(07) 3218 9122	sdoyle@interfinancial.com.au
Paul Keehan	Non-Executive Director	(07) 3218 9100	pkeehan@interfinancial.com.au
Ted Marchant	Non-Executive Director	(07) 3218 9100	tmarchant@interfinancial.com.au
Mark Steinhardt	Head of M&A	(07) 3218 9105	msteinhardt@interfinancial.com.au
Brad Shaw	Director – M&A	(07) 3218 9100	bshaw@interfinancial.com.au
Brent Wall	Director – M&A	(07) 3218 9102	bwall@interfinancial.com.au
David Hassum	Director	(07) 3218 9108	dhassum@interfinancial.com.au
Andrew Wheeler	Director	(07) 3218 9107	awheeler@interfinancial.com.au
Michael Kakanis	Associate	(07) 3218 9106	mkakanis@interfinancial.com.au
Lachlan O'Rourke	Analyst	(07) 3218 9104	lorourke@interfinancial.com.au

## **DISCLAIMER**

This information has been sourced from the ASX, Mergermarket.com and various other public information sources. Forecasts are consensus forecasts sourced from FactSet Research Systems Inc.

Important Disclaimer – This may affect your legal rights: Because this document has been prepared without consideration of any specific person's financial situation, particular needs and investment objectives, a financial services licensee or investment adviser should be consulted before any investment decision is made. While this document is based on information from sources which are considered reliable, InterFinancial, its directors, employees and consultants do not represent, warrant or guarantee, expressly or impliedly, that the information contained in this document is complete or accurate. Nor does InterFinancial accept any responsibility to inform you of any matter that subsequently comes to notice, which may affect any of the information contained in this document. This document is a private communication to clients and is not intended for public circulation or for the use of any third party, without the prior approval of InterFinancial. This report does not constitute advice to any person.

**Disclosure.** InterFinancial has no interest in any of the securities mentioned in this publication. However, its directors, executives or consultants may have an interest in some of the securities, directly or indirectly, which are mentioned.

InterFinancial is a member of Clairfield International, an international corporate finance firm that provides advisory services in crossborder mergers and acquisitions. Clairfield is represented by over 400 people across 22 countries, closing over 100 transactions each year.

InterFinancial
Corporate Finance Limited
ABN: 49 136 962 966
AFSL: 341675
Level 2, 201 Charlotte Street
GPD Box 975
Brisbane Gueensland 4001
[07] 3218 9100
admin8interfinancial com.au
www.interfinancial com.au

