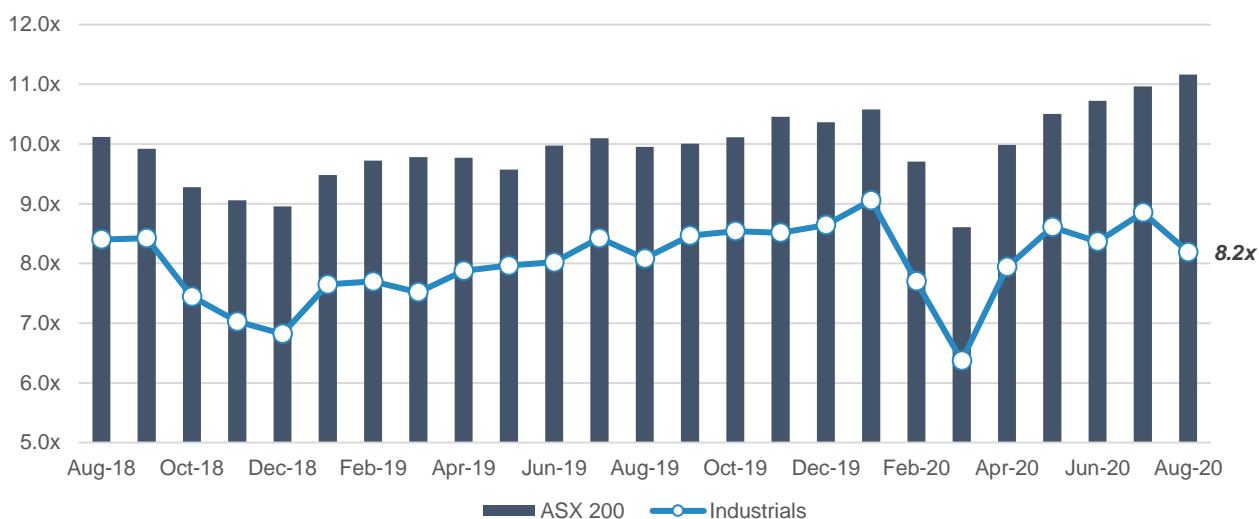


VALUATION MULTIPLES

Forward EV / EBITDA Multiples (monthly to 31/08/2020) Source: FactSet Research Systems Inc.

Multiples in the Industrials sector have decreased over the period. At the end of August, the sector traded on a forward EV / EBITDA multiple of 8.2x, compared to the ASX200 on 11.2x.



Average Values and Trading Multiples (as at 21/09/2020) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/EBITDA FY2021	EV/EBIT FY2021	Price / Earnings FY2021
Chemicals and Plastics	18,107	9.8x	14.4x	19.8x
Construction and Building Materials	54,323	9.5x	14.3x	20.3x
Engineering Services	16,361	4.6x	9.5x	13.8x
Packaging	2,766	8.0x	12.4x	15.2x
Industrials	180,976	7.7x	12.5x	18.0x

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2020. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result. Composition of companies in Sector Dashboards are updated every 6 months. Most recent update: February 2020.

MERGER & ACQUISITION NEWS...



Value: AUD 11.6m

India-based engineering and technology company **Cyient** has announced an agreement to acquire **Integrated Global Partners**, the Australia-based technology consulting company, via a cash consideration with an enterprise value of AUD 11.6m. The deal is expected to further Cyient's growing presence in Australia, providing solutions to the mining, oil and gas, rail, telecommunication, and utility industries.



Value: AUD 74m

Kanamoto, a Japan-based construction equipment rental company, has announced it will fully acquire several **Porter Plant Group** companies, including **Madica**, **Porter Group Nominees**, and **Porter Utilities**, from asset management company **T&B Porter Group Investments**. The transactions are scheduled to take effect after 30 September 2020, assuming approval from relevant regulatory authorities.

SCUTTLEBUTT...

- **Clean TeQ Holdings**, an Australian leader in metals recovery and industrial water treatment, has announced it is reviewing a potential spin off of its water division.
- **Salmon Earthmoving Services**, a family-owned, Australia-based heavy equipment business, is said to be considering funding options.
- **Shape**, a privately-owned, Australia-based office fit out business, is considering an IPO.
- **XRF Scientific**, an Australian listed instrumentation manufacturer and seller, is open to potential investment opportunities including acquisitions.
- **Babylon Pump & Power**, an Australia-based provider of rental equipment, is eyeing acquisitions.
- **Orange Hire**, a family-owned, Australia-based heavy equipment business, is said to be looking for buyers.
- **SRG Global**, an Australia-based construction and mining services company, is eyeing selective acquisitions.
- **Big River Industries**, an Australia-based supplier of building materials, has announced it remains engaged with several acquisition opportunities.
- New Zealand-based construction group **Fletcher Building's** largest shareholder **Perpetual** has called on the company to sell its entire Australian business.
- Australia-based building and communications services group, **BSA Limited**, is pursuing complementary and strategic acquisitions as part of its growth strategy.
- **Cleanaway Waste Management**, the Australian waste management company, is exploring strategic acquisitions.
- **Amaero**, an Australian provider of metal additive manufacturing (3D printing) for the defense, aerospace and automotive sectors, is interested in mergers and acquisition opportunities and could be a takeover target for a large manufacturer looking to get into 3D printing.

CONTACT DETAILS

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