

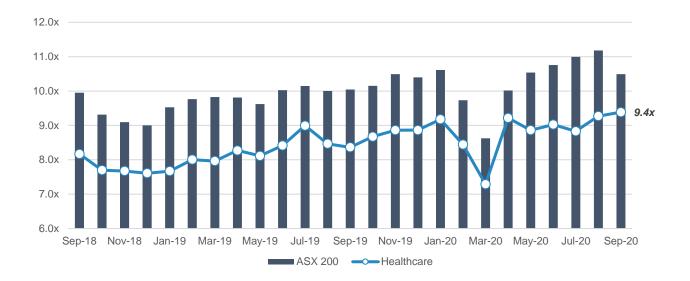
Australian Healthcare

INDUSTRY UPDATE – 27 October 2020

VALUATION MULTIPLES

Forward EV / EBITDA Multiples (monthly to 30/09/2020) Source: FactSet Research Systems Inc.

Multiples in the Healthcare sector have increased over the period. At the end of September, the sector traded on a forward EV / EBITDA multiple of 10.5x, compared to the ASX200 on 9.4x.



Average Values and Trading Multiples (values as at 26/10/2020) Source: FactSet Research Systems Inc.

529			
020	5.3x	9.5x	17.3x
130	9.1x	NA	11.9x
144,358	19.1x	21.5x	27.2x
45,976	9.6x	15.3x	20.4x
2,040	10.8x	12.3x	20.0x
104 000	10 Av	14 Ov	19.7x
	144,358 45,976	144,358 19.1x 45,976 9.6x 2,040 10.8x	144,358 19.1x 21.5x 45,976 9.6x 15.3x 2,040 10.8x 12.3x

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2021. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result.

Composition of companies in Sector Dashboards are updated every 6 months. Most recent update: October 2020.

¹ The InterFinancial Healthcare Index set is an unweighted index comprising Healthcare sector related companies trading on the Australian Securities Exchange (ASX). Estimates are sourced from FactSet Research Systems Inc.



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MERGER & ACQUISITION NEWS...





Value: AUD 14.1m

Value: AUD 730m

Cryomed Australia, an Australian distributor of aesthetic device and consumable products, has been acquired by **Ebos Group** for AUD 14.1m. The acquisition is expected to be completed by the end of October 2020 and it will be funded from existing facilities. It is expected to be immediately EPS accretive to EBOS shareholders.







Infratil [NZX:IFT, ASX:IFT] and Morrison & Co have agreed to acquire QScan, an Australian radiology business, for just over AUD 730m. The suitors agreed to a deal with QScan's owner Quadrant Private Equity over the weekend, following a quick round of exclusive negotiations.

UNDER THE MICROSCOPE...

- Control Bionics, an Australia-based healthcare technology business, is seeking to raise AUD 15m in an initial public offering.
 A successful listing would give the company a market capitalization of AUD 50m.
- · Haemokinesis, an Australia-based blood analysis products business, is considering listing on the ASX in March.
- Cabot Health, a privately held Australian health supplements producer and health books publisher is keen to scale offshore and remains receptive to selling a majority stake.
- Leef Independent Living Solutions, a private Australian national supplier and retailer of assisted living products for the aged and disability care sectors, could consider acquisitions to support its core organic growth strategy.
- I-Med Radiology is looking for smaller bolt on acquisitions in Australia and is considering entering the UK and US markets. I
 Med is owned by Permira, who acquired the business in 2018 for AUD 1.25bn.
- HitlQ, an Australia-based smart mouthguard business, is planning to list on the ASX in 2021 via an IPO.
- Vaxxas, an Australia-based biotechnology company, has secured a USD 22m investment from the US Government's Biomedical Advanced Research and Development Authority (BARDA).
- ESN Cleer, a private Australian developer of a first-to-market home-use saliva test to detect early risk of heart failure, is actively seeking commercialization capital.
- TPG Capital have secured an AUD 200m funding package to recapitalize Novotech, an Australia-based clinical research business.
- · Ramsay Health Care is believed to be eyeing three mental healthcare assets in France, operated by Inicea.
- Chimeric Therapeutics, an Australian immuno-oncology CAR-T cell therapy developer, is evaluating a range of options for its next capital raise for further clinical developments.
- Pacific Blue Health, the Sydney-based marketer of the Elementelle Probiotics brand, is searching for partners to enter
 offshore markets, initially China, followed by the US and Europe.



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