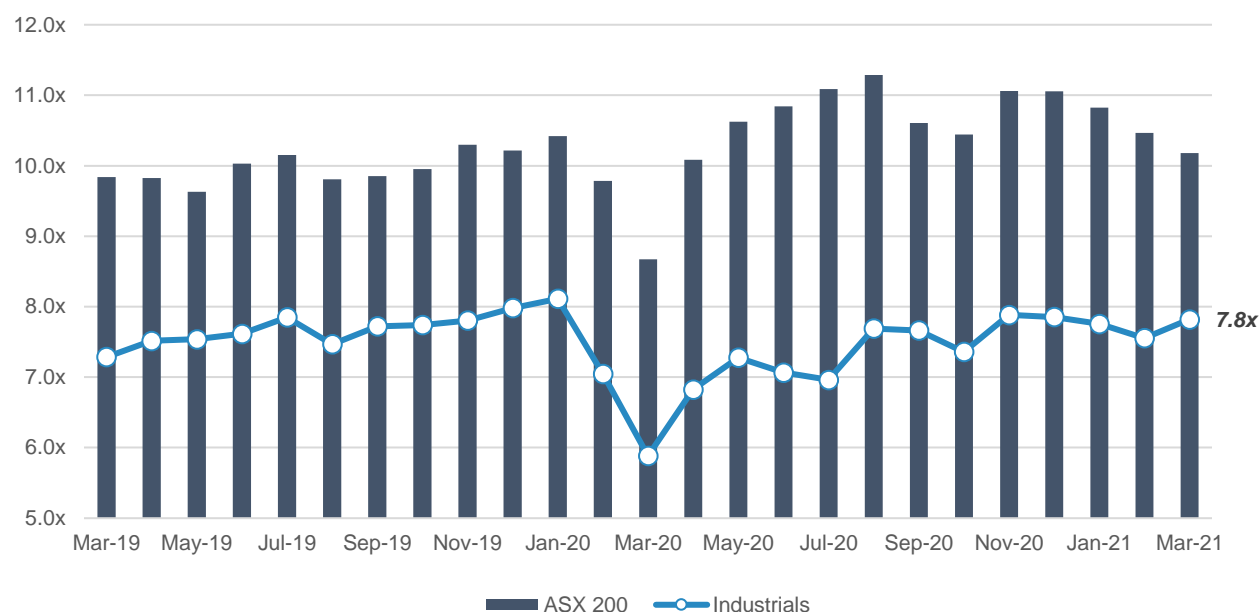


VALUATION MULTIPLES

Forward EV / EBITDA Multiples (monthly to 31/03/2021) Source: FactSet Research Systems Inc.

Multiples in the Industrials sector have increased over the period. At the end of March, the sector traded on a forward EV / EBITDA multiple of 7.8x, compared to the ASX200 on 10.2x.



Average Values and Trading Multiples (as at 31/03/2021) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/EBITDA FY2021	EV/EBIT FY2021	Price / Earnings FY2021
Chemicals and Plastics	14,325	8.2x	15.4x	23.4x
Construction and Building Materials	20,405	8.9x	13.3x	17.5x
Construction/Mining Services	15,239	6.5x	15.0x	15.7x
Engineering Services	8,886	6.9x	10.7x	16.5x
Industrial Products And Services	21,757	14.2x	15.2x	22.0x
Packaging	5,899	8.9x	13.9x	16.9x
Industrials	86,511	10.1x	14.3x	19.0x

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2021. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result. Composition of companies in Sector Dashboards are updated every 6 months. Most recent update: October 2020.

¹ The InterFinancial Industrials Index set is an unweighted index comprising Industrials sector related companies trading on the Australian Securities Exchange (ASX). Estimates are sourced from FactSet Research Systems Inc.

MERGER & ACQUISITION NEWS...



Value: AUD 2520 m



Cleanaway Waste Management Limited has agreed to acquire Australian recycling and recovery (Suez R&R) business from **Suez SA**, on a cash free and debt free basis. The consideration is subject to customary completion adjustments. Cleanaway and Suez have agreed that Suez may terminate the acquisition by May 06 2021 if there is an announcement of an agreement in principle and by 26 April 2021 if a superior offer for Suez R&R is made and not matched by Cleanaway.



Value: AUD 22 m



Big River Industries Limited [ASX:BRI] has acquired **Timberwood Group**, an Australia-based specialty manufacturer and distributor of a range of panel products. Big River will pay AUD 18.5m in cash and AUD 4m in scrip.

SCUTTLEBUTT...

- **Australian Potash Limited** [ASX:APC] announced in a statement filed to the Australian Securities Exchange that **St Barbara Limited** [ASX:SBM] has acquired a 70% interest in the tenements comprising the **Lake Wells Gold Project**.
- **Veolia** [EPA: VIE] issued a press release on 6 April stating its opposition to the sale by **Suez** [EPA:SEV] of waste activities in Australia to **Cleanaway Waste Management** [ASX: CWY].
- **Kohlberg Kravis Roberts** (KKR) is thought to have considered an offer for **Suez's** [EPA:SEV] Australian portfolio.
- **De.mem** [ASX:DEM], an Australian water treatment business, has acquired **Capic**, an Australian specialty chemicals business, according to an announcement on 1 April.
- **Transurban Group** [ASX: TCL] has reached a financial close on the sale of a 50% interest in its **Transurban Chesapeake** assets to a consortium of **AustralianSuper**, **Canada Pension Plan Investment Board** and **UniSuper** for gross sale proceeds of USD 2.1bn.
- **Codan** [ASX:CDA], an Australian provider of communications, metal detection and mining technology solutions, has entered into an agreement to acquire **Zetron**, a US-based provider of mission critical communications.
- Australian oil and gas business **Beach Energy** [ASX:BPT] is thought to be close to acquiring **Genesis Energy's** [ASX:GNE] stake in the **Kupe** gas project.

CONTACT DETAILS

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DISCLAIMER

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