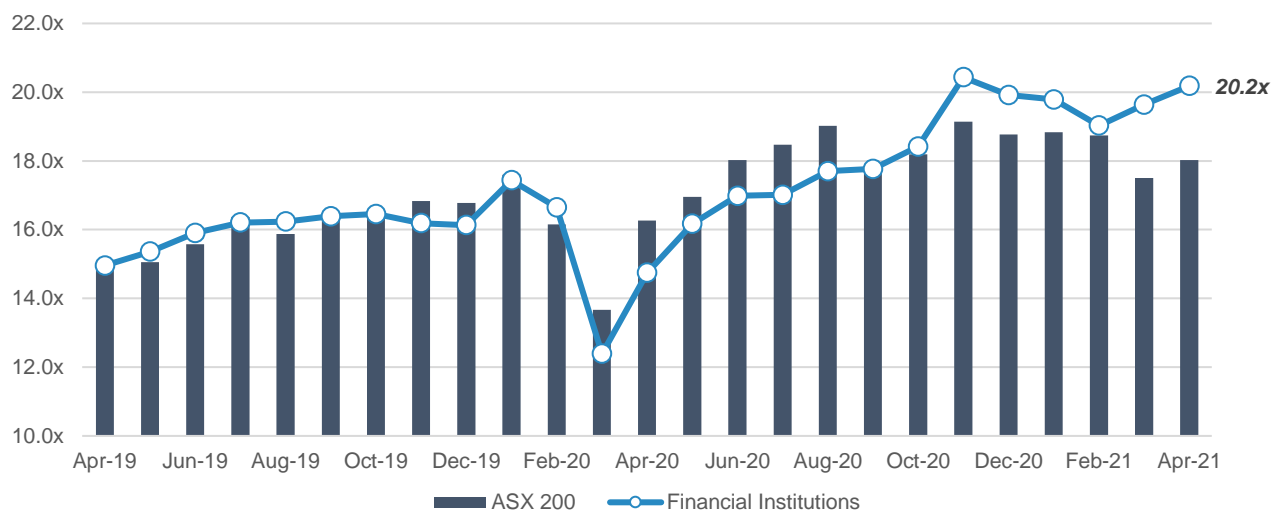


## PRICING MULTIPLES

### Forward Price Earnings Multiples (monthly to 30/04/2021) Source: FactSet Research Systems Inc.

Multiples in the Financial Institutions sector have increased over the period. At the end of April, the sector traded on a forward Price / Earnings multiple of 20.2x, compared to the ASX200 on 18.0x.



### Average Values and Trading Multiples (values as at 10/05/2021) Source: FactSet Research Systems Inc.

Subsector	Market Cap (\$ m)	Price / Book Value	Price / Earnings FY2021	EPS Growth
Consumer Credit Businesses	4,724	1.9x	22.1x	166.0%
Financial Services Providers	78,962	5.4x	27.2x	76.7%
Insurance & Mortgage Brokers	3,599	3.3x	22.5x	37.7%
Lending Institutions	515,397	1.3x	14.3x	72.4%
Property Developers	2,903	1.4x	23.7x	(7.1%)
REIT	125,362	5.1x	19.8x	10.2%
<b>Financial Institutions</b>	<b>730,947</b>	<b>4.3x</b>	<b>21.8x</b>	<b>51.8%</b>

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2021. Difference in forward PE multiples between Figure and Table are representative of the timing difference between month-end result, and current day result. Composition of companies in Sector Dashboards are updated every 6 months. Most recent update: May 2021.

<sup>1</sup> The InterFinancial Financial Institutions Index set is an unweighted index comprising Financial Institutions sector related companies trading on the Australian Securities Exchange (ASX). Estimates are sourced from FactSet Research Systems Inc.

### MERGER & ACQUISITION NEWS...



Value: AUD 45m



**Suncorp** [ASX:SUN] announced that it has sold its Australian Wealth business, **Suncorp Portfolio Services Limited** (SPSL), to **LGIAsuper**. This transaction will enable the combined business to take advantage of size and scale benefit. LGIAsuper is progressing towards a merger with another Queensland-based fund, Energy Super. Together with Suncorp's Wealth business, the combined business will have around AUD 28 billion in funds under administration and approximately 250,000 members. **InterFinancial acted as lead advisor to LGIAsuper.**



Value: Not disclosed



**Nomura Research Institute** [TYO:4307] has completed the acquisition of **Australian Investment Exchange Limited**. The acquisition serves as an anchor point for NRI's accelerated expansion into global financial markets.



Value: Not disclosed



**Arthur J. Gallagher & Co.** [NYSE:AJG], a Rolling Meadows, Illinois-based global insurance brokerage, risk management and consulting services firm, announced the acquisition of Canberra, Australian Capital Territory (ACT)-based **Mutual Brokers Pty Ltd**. The acquisition is expected to double AJG's presence and expand their clients' capabilities in the Canberra market.



Value: AUD 24m



Centuria Capital Limited (CCL), has acquired 50% stake in, Bass Capital Partners Pty Ltd (BCP), an Australia-based company engaged in asset management business and engaged in 90% debt transaction allowing expansion into real estate debt space. Centuria's investment in this platform is an opportunity to capitalise on strong demand from their high-net-worth investors for debt products seeking a diversified investment risk profile.



Value: Not disclosed



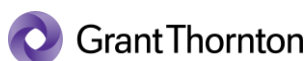
New York-based wealth manager **Focus Financial Partners** [NASDAQ:FOCS] announced on 27 April that its unit **Connectus Wealth Advisors** has agreed to acquire **Aspiri Financial Services Group**, an Australia-based boutique wealth management firm. The partnership with Connectus and Focus is the next step in FOCS's continued evolution to expand their value proposition.



Value: Not disclosed



**Commonwealth Bank of Australia** [ASX: CBA] announced on 4 May the acquisition of health technology provider **Whitecoat** to accelerate its efforts to provide Australia's leading end-to-end digital payment, claiming, and directory solution for the healthcare industry.



Value: Not disclosed



**Grant Thornton** has agreed to sell its private wealth business in Australia to Oreana Group, with clients to be transferred to the buyer. Grant Thornton's private wealth business team advises clients on businesses such as wealth and asset management, retirement planning and superannuation, and asset protection.

## Centuria

primewest

Value: AUD 561m

**Centuria Capital Limited**, the listed Australia-based ASX-listed company that manages diversified portfolio of investment funds and offers financial services has agreed to merge **Primewest Group Limited**, the Australia-based and listed stapled group comprising Primewest Group Limited and Primewest Property Fund mainly engaged in real estate funds management business. The transaction will be conducted via an off-market takeover bid.

### INSTITUTIONAL INTELLIGENCE...

- **Mainstream Group** [ASX:MAI] bidder **Apex Group** has raised the offer price for its unsolicited acquisition proposal to AUD 2.60 per share.
- **E&P Financial Group Limited** [ASX:EP1] shareholder **360 Capital Group Limited** [ASX:TGP] is considering the sale of its 20.2% stake in the Australian wealth management firm.
- **Citi's** [NYSE:C] exit from its Australian consumer banking business is expected to result in a break-up and sale of different divisions to aligned buyers rather than a sale of the whole business to one party.
- **Perpetual** [ASX:PPT] is considering two acquisitions in the trustee and private wealth space.
- **Westpac** [ASX:WBC] will decide by 30 September whether it will spin off or keep its New Zealand operations. It is also actively seeking a buyer for its BT superannuation business, which includes its platforms and investments business unit.
- **Bain Capital Credit** has partnered with **Allied Credit** to bid for **Westpac's** [ASX:WBC] auto loans business. **Pepper, Liberty Financial, Angle Finance**, and **Allied Credit** have been invited into the second round of the auction for **Westpac's** [ASX:WBC] auto loans business.
- Major **AMP Ltd** [ASX:AMP] shareholders have said they have made it clear to the board that they strongly support the decision to demerge **AMP Capital's** Private Markets investment management business, but that they want AMP fully divested.
- **Nimble**, an Australia-based non-bank lender, is aiming to list on the ASX next year.
- **MetLife** [NYSE:MET] has denied speculation it could be preparing to divest its Australian business.
- **Ares Management** may be working towards a deal with **AMP Limited** [ASX:AMP] to acquire only the infrastructure division within AMP Capital.
- **Commonwealth Bank of Australia's** [ASX:CBA] general insurance unit suitor **Suncorp Group Limited** [ASX: SUN] has withdrawn from the auction process.
- **Schroders Investment Management Australia** announced its intention to acquire a 50.1% ownership stake in commercial real estate lending specialists **RF Eclipse Limited**.
- **Pepper Money**, an Australian non-bank lender, is considering an offer to buy **Humm Group's** [ASX:HUM] commercial and leasing division.
- Australian non-bank lender **La Trobe Financial** will consider a deal - an initial public offering or a trade sale - that could give the company a valuation of more than AUD 2bn.
- **Maritime Super**, an Australia-based superannuation fund, is seeking merger opportunities.
- An Australian regulatory body warned that Australia's big four banks could face regulatory opposition if any of them attempt to acquire **Citigroup's** consumer banking operations in the country.
- **EML Payments** [ASX:EML], an Australian payment solutions provider, is eager to make further buys in the open banking space after its recently announced acquisition of Ireland-based **Sentential**.
- Germany-based insurance group **Allianz** [ETR:ALV] is considering the acquisition of **Commonwealth Bank of Australia's** [ASX:CBA] general insurance business
- **360 Capital Group** [ASX:TGP] is believed to be considering a takeover offer for **Irongate Group** [ASX:IAP].

## CONTACT DETAILS

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