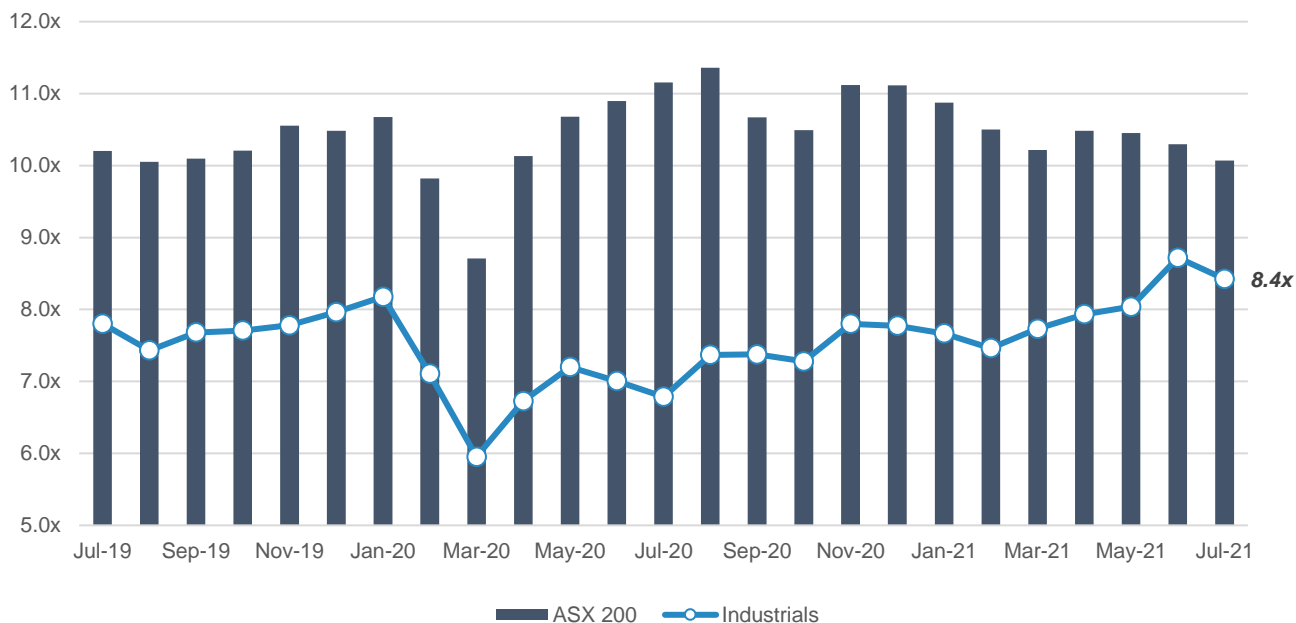


VALUATION MULTIPLES

Forward EV / EBITDA Multiples (monthly to 31/07/2021) Source: FactSet Research Systems Inc.

Multiples in the Industrials sector have increased over the period. At the end of July, the sector traded on a forward EV / EBITDA multiple of 8.4x, compared to the ASX200 on 10.1x.



Average Values and Trading Multiples (as at 17/08/2021) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/EBITDA FY2022	EV/EBIT FY2022	Price / Earnings FY2022
Chemicals and Plastics	14,589	8.6x	16.3x	22.3x
Construction and Building Materials	23,388	8.1x	10.9x	14.3x
Construction/Mining Services	16,222	8.4x	12.2x	18.8x
Engineering Services	9,096	7.5x	12.1x	18.1x
Industrial Products And Services	25,551	12.7x	17.8x	28.4x
Packaging	6,575	9.9x	15.1x	18.3x
Industrials	95,422	10.0x	14.7x	22.1x

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2021. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result. Composition of companies in Sector Dashboards are updated every 6 months. Most recent update: May 2021.

MERGER & ACQUISITION NEWS...



Value: AUD 64.5 m

Boral Limited has announced that it has entered into an agreement with **Allied Natural Wood Enterprises** to sell its Australian hardwood and softwood timber business. The divestment of the timber business is in line with Boral's strategy of resetting its portfolio of assets thus positioning Boral to build a stronger core business that deliver improved results. The proceeds from the sale will be used to optimise Boral's net debt position and surplus cash will be distributed to shareholders.



Value: Not Disclosed

Mitsubishi Corporation has acquired a 40% stake in **Australian Integrated Carbon**, an Australia-based trader of nature-based carbon credits certified by the Australian government. Mitsubishi Corporation identified Australia's expansive landscape as offering significant potential to generate quality carbon credits (ACCU) with a recognized government-backed carbon market. The investment is inline with Mitsubishi's sustainability objectives of transitioning towards a low-carbon society.



Value: AUD 100.0 m

Reece Limited [ASX:REH] Australia-based is engaged in the supply of plumbing and bathroom products, and has acquired Pipeline Supplies Australia, the Australia-based manufacturer and supplier of pipes and valves, provider of heating, ventilation and air-conditioning (HVAC) systems, as well as fire protection and plumbing systems



Value: AUD 8.6 m

DGL Group Limited [ASX:DGL] announced in a statement filed to the Australian Securities Exchange the acquisition of **Opal Australasia**, a specialist contract formulator and packaging business based in Western Australia.



Value: AUD 64.0 m

Ava Risk Group [ASX: AVA] has entered into an agreement with **TTG Bidco Limited**, a company owned by Phoenix equity nominees, to divest its non-core Services Division, Ava Global DMCC-LLC.



Value: Not disclosed

Diversey [NASDAQ:DSEY], a Fort Mill, South Carolina-based company that provides hygiene and cleaning solutions, has agreed to acquire Australia-based **Tasman Chemicals**.

SCUTTLEBUTT...

- **Capral** [ASX: CAA], an Australian extruder and distributor of aluminium products, still welcomes takeover approaches from private equity buyers after having walked away from an earlier indicative offer by **Allegro Funds**.
- The sale of a stake in **Intellihub**, an Australia-based smart meters business, has attracted **Queensland Investment Corporation** (QIC) and **Morrison & Co**. The stake could be valued at AUD 3bn.
- **Valmont Industries** [NYSE:VMI] is seeking buyers for its Australia-based steel products business, **Webforge Locker**.
- **Orbit Industries**, a Perth, Australia-based space industry service provider, is planning to list in the US via a special purpose acquisition company (SPAC).
- **Source Certain International**, an Australia-based provenance verification business, is preparing to list on the ASX later this year.
- **AFCryo International**, a privately held New Zealand-based designer and manufacturer of cryocoolers, has resumed talks with potential investors to raise at least NZD 5m (USD 3.5m) from external investors to ramp up production.
- **Chrysos**, an Australia-based gold sample testing business, is raising AUD 50m (USD 37m) ahead of its planned IPO in 2022.
- **Gerard Lighting Group**, an Australia-based lighting business, is considering strategic options for its indoor commercial and industrial lighting solutions business **Pierlite**.
- **Core Lithium Ltd.** [ASX:CXO] is seeking to raise AUD 140m (USD 103.1m) to finance Stage 1 project development of the Finnis Lithium Project.

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