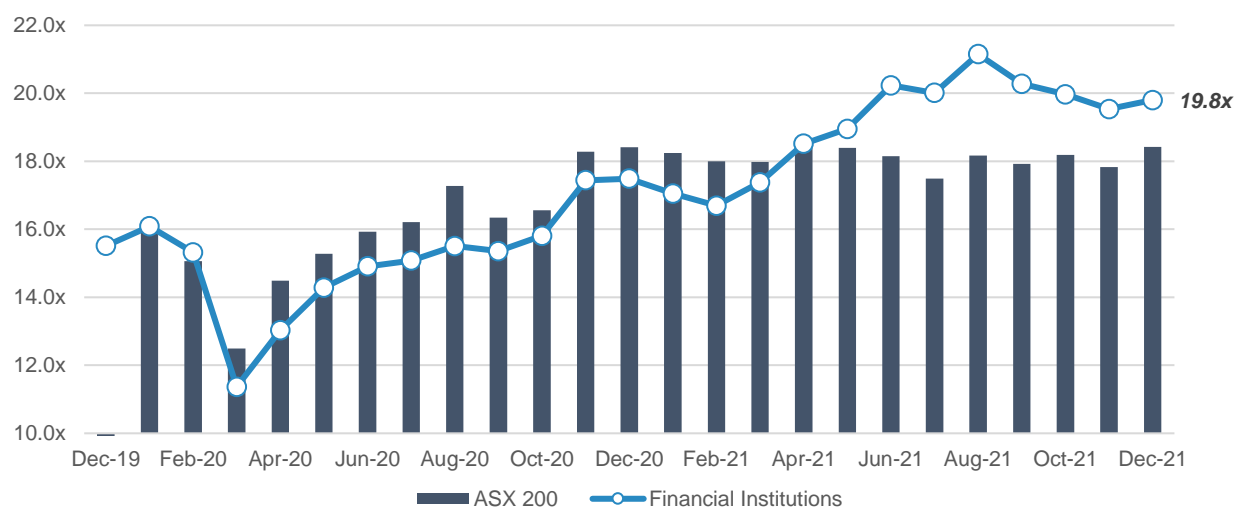


## PRICING MULTIPLES

### Forward Price Earnings Multiples (monthly to 31/12/2021) Source: FactSet Research Systems Inc.

Multiples in the Financial Institutions sector have increased over the period. At the end of December, the sector traded on a forward P/E multiple of 19.8x, compared to the ASX200 on 18.4x.



### Average Values and Trading Multiples (values as at 14/01/2022) Source: FactSet Research Systems Inc.

Subsector	Market Cap (\$ m)	Price / Book Value	Price / Earnings FY2021	EPS Growth
Consumer Credit Businesses	5,168	3.1x	14.9x	(28.1%)
Financial Services Providers	83,286	5.2x	21.6x	1.5%
Insurance & Mortgage Brokers	4,165	3.7x	21.7x	17.3%
Lending Institutions	535,891	1.4x	14.1x	(1.3%)
Property Developers	3,431	NA	19.8x	(8.7%)
REIT	145,839	1.7x	20.5x	(34.9%)
<b>Financial Institutions</b>	<b>777,780</b>	<b>2.8x</b>	<b>19.5x</b>	<b>(15.7%)</b>

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2022. Difference in forward PE multiples between Figure and Table are representative of the timing difference between month-end result, and current day result. Composition of companies in Sector Dashboards are updated every 6 months. Most recent update: May 2021.

<sup>1</sup> The InterFinancial Financial Institutions Index set is an unweighted index comprising Financial Institutions sector related companies trading on the Australian Securities Exchange (ASX). Estimates are sourced from FactSet Research Systems Inc.

## MERGER & ACQUISITION NEWS...



Value: Not Disclosed

**National Australia Bank** announced on 12 January that it has acquired **LanternPay**, an Australia-based digital health claims business. The deal is expected to enhance the HICAPS payment process for Australians, saving time, simplifying administration and increasing payment options when visiting a healthcare provider.



Value: AUD 40 m

**Mizuho Leasing Co., Ltd.** has acquired a 50% stake in **Affordable Car Leasing Pty Ltd.**, an Australian auto finance company wholly owned by **Marubeni Corp.**



Value: Not disclosed

**HBF**, an Australia-based private health insurer, announced on the 18<sup>th</sup> of January, a binding agreement to acquire physiotherapy and allied health business **Life Ready Health Group** (Life Ready). Life Ready is the largest diversified physiotherapy group headquartered in Western Australia.



Value: AUD 1 bn

**Westpac Banking Corp.** completed the sale of its motor vehicle dealer finance and leasing businesses to **Angle Finance**, a portfolio company of **Cerberus Capital Management, L.P.**



Value: AUD 335m

**Humm Group**, an Australian buy now, pay later business, has entered into a non-binding heads of agreement with **Latitude** for the sale of **Humm Consumer Finance** for approximately AUD 335m (USD 243m).

## INSTITUTIONAL INTELLIGENCE...

- **Grow Finance**, an Australian trade finance business, has closed an AUD 35m (USD 25m) equity funding round led by **Nomura**
- **Australian Unity Investment Real Estate Limited (AUIREL)**, the responsible entity for Australian Unity Office Fund [ASX:AOF], announced on 17 January that its investors have rejected plans to merge it with Australian Unity Diversified Property Fund (DPF).
- Australia's **Genesis Capital** raised AUD 190m maiden fund to scale health care businesses.
- **PM Capital Asian Opportunities** suitor **WAM Capital** has decided to increase the offer consideration for its takeover bid and extend the offer period, according to a statement filed to the Australian Securities Exchange.
- **VGI Partners Limited** has confirmed that it is in preliminary discussions with a number of parties, including **Regal Funds Management**, in relation to a range of potential transactions.
- **Westpac** set to shortlist bidders for BT superannuation unit by the end of the month

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