

VALUATION MULTIPLES

Forward EV / EBITDA Multiples (monthly to 31/01/2022) Source: FactSet Research Systems Inc.

Multiples in the Business Services sector have increased over the period. At the end of January, the sector traded on a forward EV / EBITDA multiple of 7.8x, compared to the ASX200 on 9.1x



Average Values and Trading Multiples (values as at 22/02/2022) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/EBITDA FY2022	EV/EBIT FY2022	Price / Earnings FY2022
Business and Technical Consulting	23,507	8.8x	11.4x	17.0x
Business Process Outsourcing	4,328	11.6x	13.0x	13.4x
Education	10,082	9.3x	NA	16.6x
Facilities Management	593	9.9x	NA	12.7x
Staffing	437	9.6x	11.7x	13.6x
Transportation, Logistics & Distribution	37,232	9.7x	16.7x	17.6x
Business Services	76,179	9.7x		16.2x

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2022. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result. Composition of companies in Sector Dashboards are updated every 6 months. Most recent update: May 2021.

¹ The InterFinancial Business Services Index set is an unweighted index comprising Business Services sector related companies trading on the Australian Securities Exchange (ASX). Estimates are sourced from FactSet Research Systems Inc.

MERGER & ACQUISITION NEWS...



Value: Undisclosed

Telstra Corp Ltd, the Australia based telecommunications company providing wired and wireless broadband internet and telecommunication services through its subsidiary **Telstra Purple Pty Ltd**, the provider of IT consultation and services has acquired **Alliance Automation Pty Ltd**, the local provider of industrial automation and electrical engineering services. The terms of the deal were undisclosed.



InterFinancial acted as exclusive advisor to the owners of Alliance Automation.



Value: Undisclosed



Ernst & Young, the United States based professional services firm that provides assurance and advisory business, tax, and consulting services is to acquire **Cadence Australia**, the Australia based project management consultancy firm.



Value: AUD 69m

Sparrow Early Learning, the Australia based investment holding company is to acquire 75.99% of Sparrow Early Learning, the local education provider for little children from **Five Seasons XIX**, the Singapore based investment company, and Australian-based investment holding companies.



Value: Undisclosed

Uber Technologies has acquired **Car Next Door Australia**, the Australia based software-E-Commerce company engaged with operating a car-sharing platform from **Hyundai & Suncorp Group**

SERVING UP SOME SUPPOSITION...

- **IPH**, an Australia-based legal firm, will continue to assess further accretive growth options including potential international acquisition opportunities in core secondary IP markets
- **Catalyst Education**, an Australian vocational education provider backed by For Purpose Investment Partners (FPIP), could potentially make acquisitions to grow in other Australian states and to add new service areas
- **Keypath Education**, an Australia-listed online program management company, is seeking mergers and acquisitions (M&A) for new growth
- **BGH Capital** could be one of the buyers eyeing **Bapcor**, an Australian automotive parts business
- New Zealand headquartered **Vulcan Steel** is looking for acquisitions to expand further in Australia
- **Dye & Durham** is believed to be also interested in acquiring **Pexa Group**, an Australian property settlements business
- **Intermediate Capital Group** is set to launch a sale process for **SCF**, an Australian storage and transport business
- With proxy voting now closed, **Sydney Aviation Alliance's** AUS 8.75 per share (AUD 23.6bn) scheme offer for **Sydney Airport** appears secure
- **RBC Capital Markets** is set to launch an auction for **Cohort Go**, a Brisbane, Australia-based payments platform
- **Airport Development Group (ADG)**, backed by Australian super fund managers **IFM investors and Palisade Investment Partners**, is actively looking for deals across hospitality, property, infrastructure/utilities, and aviation. The mandate goes up to AUD 1bn with AUD 50m being the minimum ticket size.

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