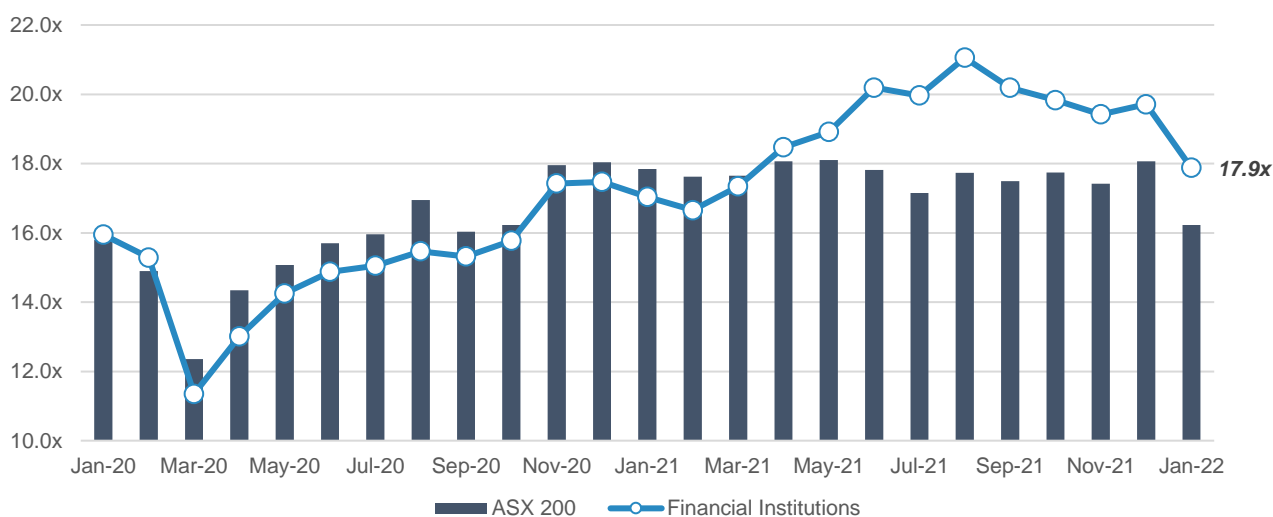


## PRICING MULTIPLES

### Forward Price Earnings Multiples (monthly to 31/01/2022) Source: FactSet Research Systems Inc.

Multiples in the Financial Institutions sector have decreased over the period. At the end of January, the sector traded on a forward P/E multiple of 17.9x, compared to the ASX200 on 16.2x.



### Average Values and Trading Multiples (values as at 22/02/2022) Source: FactSet Research Systems Inc.

Subsector	Market Cap (\$ m)	Price / Book Value	Price / Earnings FY2021	EPS Growth
Consumer Credit Businesses	4,847	2.4x	18.9x	(15.6%)
Financial Services Providers	78,765	4.4x	20.0x	1.7%
Insurance & Mortgage Brokers	3,768	3.3x	20.3x	14.1%
Lending Institutions	521,919	1.4x	13.6x	1.3%
Property Developers	3,155	NA	22.1x	(3.9%)
REIT	139,987	1.2x	19.8x	(36.0%)
<b>Financial Institutions</b>	<b>752,442</b>	<b>2.3x</b>	<b>19.1x</b>	<b>(14.1%)</b>

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2022. Difference in forward PE multiples between Figure and Table are representative of the timing difference between month-end result, and current day result. Composition of companies in Sector Dashboards are updated every 6 months. Most recent update: May 2021.

<sup>1</sup> The InterFinancial Financial Institutions Index set is an unweighted index comprising Financial Institutions sector related companies trading on the Australian Securities Exchange (ASX). Estimates are sourced from FactSet Research Systems Inc.

### MERGER & ACQUISITION NEWS...



Value: AUD 89.64m

**Keybridge Capital**, an Australia-based pooled development fund is to acquire **Wilson Asset Management Active**, a local fund investing in a portfolio of Australian shares.



### VGI PARTNERS

Value: Undisclosed

**VGI Partners**, the private equity firm, has entered exclusivity and signed a non-binding term sheet to acquire **Regal Funds Management**, a local hedge fund.



Value: AUD 1693.79 m

**Charter Hall Group**, the Australia based stapled REIT which owns a property portfolio primarily of office buildings and supermarkets, managed by Charter Hall Funds Management Ltd along with **PGGM NV**, the Netherlands-based provider of pension fund and asset management services, is to acquire **Irongate Group**, the Australian REIT focused on office, industrial and retail real estate properties. Managed by Irongate Funds Management Ltd. The consideration is A\$1.28bn (\$906.89m) based on an offer price of A\$1.90 (\$1.33) per share.

### INSTITUTIONAL INTELLIGENCE...

- **Ares Management** is believed to have acquired 14.99% of **Genworth Mortgage Insurance Australia** or 61,682,675 ordinary shares of the Australian insurance business
- **Money3**, an Australia-based non-bank lender, is continuing to pursue strategic acquisitions in order to add new products and distribution channels. The company has a market cap of USD 472m
- Australian impact investment firm **For Purpose Investment Partners (FPIP)** is seeking deal opportunities within the AUD 10m to AUD 30m (USD 7m-21m) range in five key sectors with significant social needs
- **Tic:Toc**, an Australian mortgage technology start-up, plans to list on the ASX once its platform touches AUD 1.5bn (USD 1.06bn) in mortgages per month
- Three potential buyers are thought to be undertaking due diligence on **AMP Capital**, the private markets business owned by **AMP**
- **io.insure**, a global Australian-headquartered M&A insurance marketplace for small and medium-sized enterprises (SMEs), plans to undertake its first external growth capital raise in six months
- **Grow Finance**, an Australian trade finance business, is expecting another capital raise this year following a recent investment from Japan-based **Nomura**
- **Pinnacle Investment Management** said with its 1H22 results that it plans to pursue acquisitions and is particularly keen to take advantage of overseas expansion opportunities
- Buy now, pay later (BNPL) pioneer **Zip** and its smaller peer **Sezzle** both confirmed on the morning of Tuesday, 25 January, following media 'speculation', that they are in "preliminary" deal talks.
- **Wesfarmers** may be eyeing takeover targets in the health insurance space. There is speculation that the group could be eyeing groups such as **Medibank Private**, **NIB**, or an international health insure
- **AMP** is considering acquiring **Commonwealth Bank of Australia's** stake in **Colonial First State**. AMP is also thought to be eyeing **Westpac's** wealth management unit **BT Panorama**
- **Suncorp** and **Chubb** are among buyers pursuing **Zurich's** Australian general insurance business
- Australian non-bank lender and broker **COG Financial Services** will continue to consider acquisitions. The company has a market cap of USD 193m

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