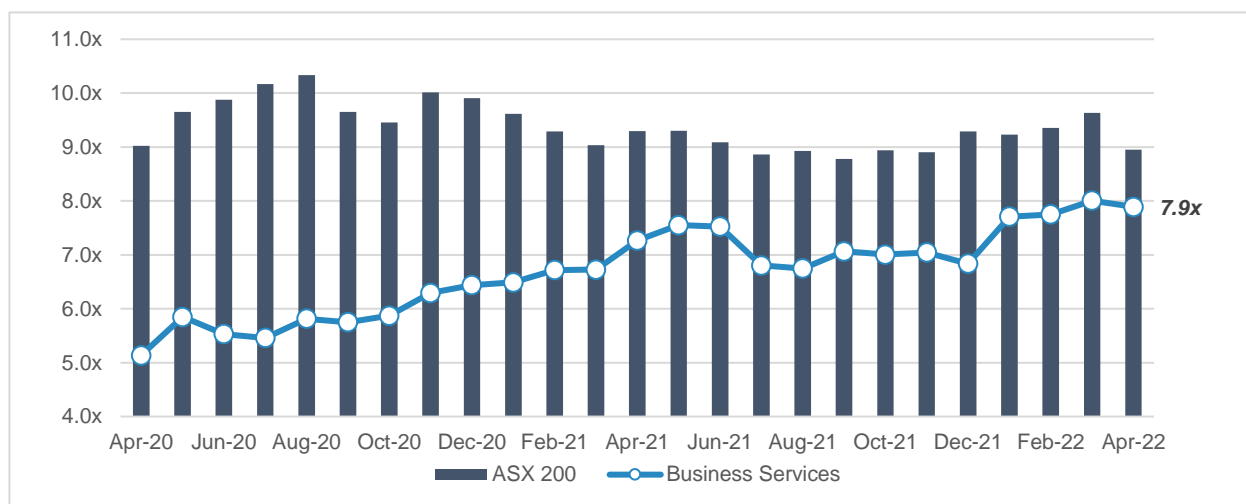


## VALUATION MULTIPLES

### Forward EV / EBITDA Multiples (monthly to 30/04/2022) Source: FactSet Research Systems Inc.

Multiples in the Business Services sector have decreased over the period. At the end of April, the sector traded on a forward EV / EBITDA multiple of 7.9x, compared to the ASX200 on 9.0x.



### Average Values and Trading Multiples (values as at 25/05/2022) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/EBITDA FY2022	EV/EBIT FY2022	Price / Earnings FY2022
Business and Technical Consulting	26,210	9.4x	11.4x	14.6x
Business Process Outsourcing	4,156	7.7x	10.0x	10.4x
Education	8,429	8.5x	13.5x	17.0x
Facilities Management	538	4.4x	13.6x	11.2x
Staffing	359	8.1x	10.1x	11.5x
Transportation, Logistics & Distribution	40,715	8.5x	16.2x	16.8x
<b>Business Services</b>	<b>80,407</b>	<b>8.5x</b>	<b>13.0x</b>	<b>14.7x</b>

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2022. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result. Composition of companies in Sector Dashboards are updated every 6 months. Most recent update: April 2022.

<sup>1</sup> The InterFinancial Business Services Index set is an unweighted index comprising Business Services sector related companies trading on the Australian Securities Exchange (ASX). Estimates are sourced from FactSet Research Systems Inc.

## MERGER & ACQUISITION NEWS...

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Value: AUD 450.0 m

**Bright Horizons**, an American based provider of education and childcare services, has acquired a 100% stake of **Only About Children**, an Australian childcare and early education provider.

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Value: AUD 614.0 m

**Qantas**, one of Australia's leading airline companies has acquired Australian-based airline **Alliance Aviation Services**. Qantas bought just under 20% of Alliance, with the remaining 80% being acquired via a scheme of arrangement.

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CrescentCapitalPartners



Value: AUD 70.0 m

**Crescent Capital Partners** has acquired a 50% stake in **Green Leaves Early Learning**, an Australia-based childcare business.

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Value: AUD 100.0 m

**Reckon Limited** has entered into an agreement with **Access Group** to sell its **Accountants Practice Management Group** in an all-cash sale.

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Redwood North

Value: AUD 10.0 m

**Iceman Group's** refrigerated trailers has been acquired by **Redwood North**. Redwood North will bolt the assets onto its existing trucking business **Scully RSV**.

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## SERVING UP SOME SUPPOSITION...

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- **CVC Emerging Companies** has invested AUD 7m (USD 5m) into **Cloudwerx**, an Australian Salesforce consulting business. CVC's investment will enable the group to double its staff numbers and pursue bolt-on acquisitions.
- **PAL Aerospace**, a Canada-based aerospace and defence business, is considering an offer for **Cobham Aviation's** special missions' unit. The business is expected to generate revenue of AUD 180m (USD 127m) in FY22.
- **Regional Express**, an Australia-based airline, is eyeing **Cobham Aviation's** fly-in, fly-out services unit. The unit has around 430 employees and 19 operational aircraft.
- **Computershare**, an Australia-based share registries and computer bureaus company, could look at a potential sale of its US mortgage services business down the road after closing the sale of its UK business.
- **Shippit**, an Australia-based logistics tech start-up, has raised AUD 65m (USD 47m) from US and Australian investors which values the company at AUD 300m.
- **Airwallex**, a global fintech platform sponsored by **Tencent Holdings**, is working on a USD 150m extension of its latest Series E round.
- **T-Shirt Ventures**, an Australia-based National Disability Insurance Scheme (NDIS) services business, is looking to raise up to AUD 40m (USD 29m) in a private funding round.
- Japanese trading house **Mitsu & Co** has become a strategic minority investor in carbon farming services provider **Climate Friendly**.
- **Cluey**, an Australian online learning support and school tutoring company, is seeking acquisitions in the UK to accelerate its growth. The company sees acquiring an existing business as a quicker way to scale in the UK.
- **Australian Retirement Trust** is partnering with **Macquarie Asset Management** and **Aware Super** to bid for **VicRoads**. Other potential bidders include **Morrison & Co**, **Brookfield** and **Plenary Group**.
- **Lionheart III Corp**, a Florida-based blank check company, is discussing a potential private investment in **Security Matters**, an Australian chemical-based hidden barcode system firm. Security matters has a market cap of AUD 30m.
- **Adatree**, an Australian consumer data right technology company, is seeking to raise capital in a Series A round to enter Canada and New Zealand.
- Australian container supplier **SCF** owner **Intermediate Capital** has shelved the ongoing process to sell the business, SCF was expected to be sold for more than AD 300m.

## CONTACT DETAILS

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