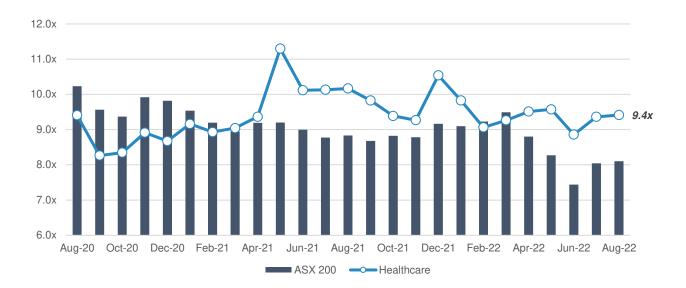


**INDUSTRY UPDATE – 27 September 2022** 

### **VALUATION MULTIPLES**

Forward EV / EBITDA Multiples (monthly to 27/09/2022) Source: FactSet Research Systems Inc.

Multiples in the Healthcare sector have been stable over the period. At the end of August, the sector traded on a forward EV / EBITDA multiple of 9.4x, compared to the ASX200 on 8.1x.



Average Values and Trading Multiples (values as at 27/09/2022) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/EBITDA FY2023	EV/EBIT FY2023	Price / Earnings FY2023
Aged Care	1,278	5.9x	10.4x	18.4x
Animal Health	162	6.3x	9.7x	13.2x
Biotech	132,848	1.9x	5.8x	33.3x
Hospitals & Clinics	49,345	8.6x	14.0x	19.9x
Medical Devices	13,187	16.9x	20.2x	29.3x
Healthcare	197,070	8.3x	12.8x	20.8x

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2023. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result.

Composition of companies in Sector Dashboards are updated every 6 months. Most recent update: April 2022.

<sup>&</sup>lt;sup>1</sup> The InterFinancial Healthcare Index set is an unweighted index comprising Healthcare sector related companies trading on the Australian Securities Exchange (ASX). Estimates are sourced from FactSet Research Systems Inc.



**INDUSTRY UPDATE - 27 September 2022** 

#### **MERGER & ACQUISITION NEWS...**



Value: AUD 10.0M



**Hancock and Gore Limited (ASX: HNG)** announced that it has signed a binding agreement for the sale of its 70% interest in healthcare equipment provider Pegasus Healthcare Group to LINET Australia for approximately AUD 10m (USD 7m).



Value: AUD 10.0M



**Total Brain Limited (ASX:TTB)**, the Australia based provider of brain function analysis and modelling, using a database to provide specific reports and analysis for free-paying customers, has been acquired by **SonderMind Inc**, the United States based software-Medical Technology company.



Value: AUD 12.0M

0000 midnight.health

**NIB Holdings (ASX:NHF)** has secured a majority stake in **Midnight Health**, an Australian health technology company. The consideration will increase its stake to 64.14% of the company.



Value: AUD 15.5M



**Paragon Care (ASX:PGC)**, an Australian supplier of healthcare equipment and devices, announced an agreement to acquire the business of **Specialist Medical Supplies**, an Australian supplier of biopsy and skin lesion instrumentation, for AUD 15.5m.

CAPITOLHEALTH

Value: AUD 56.1M



Capitol Health (ASX: CAJ), an Australia-based diagnostic imaging business, announced the acquisition of Future Medical Imaging Group (FMIG), an Australia-based diagnostic imaging services group, for AUD 56.1m.



**INDUSTRY UPDATE – 27 September 2022** 



Value: AUD 2bn



**TPG Capital** acquired **iNova Pharmaceuticals**, the local developer of over-the-counter and prescription medicines, from Pacific Equity Partners. The consideration was reported to be AUD 2bn and provided an exit strategy for Pacific Equity Partners.



Value: Not Disclosed



**Apollo Care** was acquired by home care and retirement services provider **Bundaleer Care Services** the local charity operating aged care and retirement village. The terms of the deal were not disclosed



Value: AUD 12.0M



**Genesis** Capital, an Australia based investment company has acquired a majority stake in Crux Biolabs, a local clinical research services business from Leading Technology Group. The deal closed for AUD 16m.



**INDUSTRY UPDATE - 27 September 2022** 

#### UNDER THE MICROSCOPE...

- Genesis Capital has secured a controlling stake in Crux Biolabs, a Melbourne, Australia-based research services business.
- Intermediate Capital is among buyers pursuing Healius' (ASX:HLS) day surgery unit. Other potential bidders include Ramsay Health Care (ASX:RHC), Queensland Investment Corporation, which owns Nexus Day Hospitals, Medibank (ASX:MPL), Alceon, Fresenius (NYSE: FMS, ETR: FME), owner of Cura Day, and Specialist Medical Services.
- Osteopore (ASX:OSX), an Australian manufacturer of 3D printed implants to promote bone healing, is currently investigating
  the viability of potential acquisition and partnership opportunities.
- · Australian Clinical Labs (ASX:ACL), an Australia-based pathology group, is eyeing strategic acquisitions.
- Mayne Pharma (ASX:MYX), an Australia-based specialty pharmaceutical business, is ready to pursue acquisition opportunities
  following its sale of Metrics Contract Services. Reports state that Mayne is well capitalised following its USD 475m agreement
  to sell its Metrics Contract Services business to Catalent (NYSE:CTLT).
- Capitol Health (ASX: CAJ), an Australia-based diagnostic imaging business, announced the acquisition of FutureMedical Imaging Group (FMIG), an Australia-based diagnostic imaging services group for AUD \$56.1m
- Mayne Pharma Group (ASX:MYX) has announced a binding agreement to sell Metrics Contract Services to Catalent for USD \$475m.
- ResApp Health (ASX:RAP) has entered into a further amended and restated scheme implementation deed with Pfizer (NYSE:PFE) to increase the proposed consideration to AUD 0.208 per ResApp share.
- SILK Laser (ASX:SLA), the Australian skin care and laser clinics chain, is continuing to evaluate various M&A opportunities, according to a results announcement.
- Ramsay Health Care (ASX:RHC), an Australian healthcare provider, is open to strategic acquisitions, according to an excerpt from an investor presentation.
- Total Brain Limited (ASX:TTB), an Australian applied, integrative neuroscience company, and developer of a SaaS-based mental health platform, has entered into an agreement to sell its business to SonderMind for USD \$10m
- · Pamplona Capital has launched an auction to sell clinical trial company Calyx, with Jefferies advising
- · Ramsay Health Care (ASX:RHC) is believed to be seriously pursuing Healius' (ASX:HLS) day surgery unit
- Ansell (ASX:ANN), an Australian-based protective products maker, has decided to exit the Russian market and has already
  received a number of gueries from buyers interested in the Russian business
- Ramsay Health Care (ASX:RHC) announced on 26<sup>th</sup> September 2022 that discussions with KKR (NYSE:KKR)-led consortium regarding a non-binding indicative proposal have ceased



**INDUSTRY UPDATE - 27 September 2022** 

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