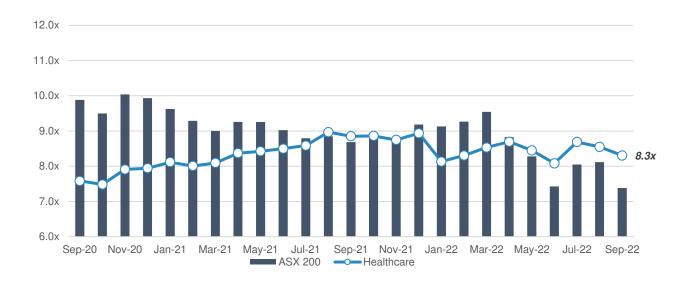


INDUSTRY UPDATE – 31 October 2022

VALUATION MULTIPLES

Forward EV / EBITDA Multiples (monthly to 26/10/2022) Source: FactSet Research Systems Inc.

Multiples in the Healthcare sector have increased over the period. At the end of September, the sector traded on a forward EV / EBITDA multiple of 8.3x, compared to the ASX200 on 7.4x.



Average Values and Trading Multiples (values as at 26/10/2022) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/EBITDA FY2023	EV/EBIT FY2023	Price / Earnings FY2023
Aged Care	673	6.5x	11.4x	23.4x
Animal Health	161	6.2x	9.6x	12.2x
Biotech	128,641	18.7x	22.5x	33.3x
Hospitals & Clinics	45,013	9.3x	17.4x	21.3x
Medical Devices	1,226	9.4x	17.5x	N/A
Healthcare	175,956	15.2x	13.3x	20.9x

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2023. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result.

Composition of companies in Sector Dashboards are updated every 6 months. Most recent update: April 2022.

¹ The InterFinancial Healthcare Index set is an unweighted index comprising Healthcare sector related companies trading on the Australian Securities Exchange (ASX). Estimates are sourced from FactSet Research Systems Inc.



INDUSTRY UPDATE - 31 October 2022

MERGER & ACQUISITION NEWS...





Value: AUD 20.0M

Anglican Community Services, the Australia based provider of healthcare services has acquired 50% of **LDK Healthcare**, the local provider of health care and aged care services from **Cromwell Property Group**, the local rEIT focused on commercial properties, also property fund manager.



Value: Not Disclosed



AcalisCare Technologies, the United Kingdom based provider of assisted living and home care services has acquired **Balhousie Care Group**, the local nursing home operator.



Value: Not Disclosed



Lifestyle Solutions, the Australia based provider of disability and foster care services is to acquire **Possability Group**, the local provider of disability and child support services.





Value: Not Disclosed

NIB, the Australia based health insurance provider, is to acquire **Maple Plan**, the local NDIS plan management provider. The terms of the deal were undisclosed. The acquistion is expected to be completed by mid November





Value: AUD 10 m

AVet Health, a Sydney, Australia-based veterinary pharmaceutical business, has agreed to acquire **Jurox's** Australian intramammary products business from **Zoetis [NYSE:ZTS]**.



INDUSTRY UPDATE - 31 October 2022

UNDER THE MICROSCOPE...

- · QIC has emerged as the frontrunner to acquire Healius' [ASX:HLS] day hospital business.
- Partners Group has submitted an indicative bid for George Clinical, an Australia-based clinical research company.
- Avet Health, an Australian provider of pet pharmaceutical products exclusively to veterinarians, is on the look-out for other acquisitions in Australia.
- SMS Healthcare, an Australia-based ophthalmology and short-stay hospital business, is looking to bring in a new equity partner to invest AUD 100m (USD 62.4m) to fund acquisitions and help take the company to Southeast Asia (SEA).
- Ramsay Health Care [ASX:RHC], an Australia- based hospital operator, is thought to be preparing to sell a selection of its
 hospital real estate.
- IFM Investors is believed to be among bidders eyeing PRP Diagnostic Imaging, an Australia-based diagnostic imaging business.
- Creso Pharma Limited [ASX:CPH], the Australian pharmaceutical company, is eyeing M&A opportunities following board transition and rebranding.
- Australian biotech Ellume's administrator FTI Consulting has appointed Houlihan Lokey to help sell or recapitalise the business.
- InstantScripts, a Melbourne, Australia-based online medical prescriptions business, has appointed Lazard Australia to seek a
 buyer for the business.
- Device Technologies, an Australian medical device supplier owned by Navis Capital Partners, has been meeting with various global strategic players to discuss collaboration opportunities including M&A.
- Stonepeak, an infrastructure investor, has emerged as a bidder for PRP Diagnostic Imaging, an Australia-based radiology business.



INDUSTRY UPDATE – 31 October 2022

CONTACT DETAILS

If you are interested in specific information regarding mergers and acquisitions in the Healthcare sector, please contact David Hassum or Michael Kakanis.

Name	Position	Phone	Email
Sharon Doyle	Executive Chair	(07) 3218 9122	sdoyle@interfinancial.com.au
Paul Keehan	Non-Executive Director	(07) 3218 9100	pkeehan@interfinancial.com.au
Anne-Marie Birkill	Non-Executive Director	(07) 3218 9100	
Rhyll Gardner	Non-Executive Director	(07) 3218 9100	
Brad Shaw	Chief Executive Officer	(07) 3218 9100	bshaw@interfinancial.com.au
Mark Steinhardt	Director - M&A	(07) 3218 9105	msteinhardt@interfinancial.com.au
David Hassum	Director	(07) 3218 9108	dhassum@interfinancial.com.au
Andrew Wheeler	Director	(07) 3218 9107	awheeler@interfinancial.com.au
Simon Brodie	Director	(07) 3218 9100	sbrodie@interfinancial.com.au
Michael Kakanis	Associate Director	(07) 3218 9106	mkakanis@interfinancial.com.au
Anuk Manchanda	Associate Director	(07) 3218 9100	amanchanda@interfinancial.com.au
Nimerta Kumari	Associate Director	(07) 3218 9100	nkumari@interfinancial.com.au
Maggie Liu	Associate	(07) 3218 9100	mliu@interfinancial.com.au

DISCLAIMER

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InterFinancial
Corporate Finance Limited
ABN: 49 136 962 966
AFSL: 341675
Level 2, 201 Chariotte Street
GPO Box 975
Brisbane Gueensland 4001
[07] 3218 9100
admin8interfinancial.com.au
www.interfinancial.com.au
www.interfinancial.com.au

