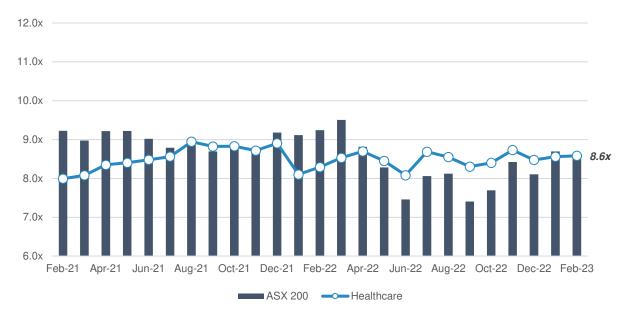


INDUSTRY UPDATE – 28 March 2023

VALUATION MULTIPLES

Forward EV / EBITDA Multiples (monthly to 28/02/2023) Source: FactSet Research Systems Inc.

Multiples in the Healthcare sector have increased over the period. At the end of February, the sector traded on a forward EV / EBITDA multiple of 8.6x, compared to the ASX200 on 8.6x.



Average Values and Trading Multiples (values as at 28/02/2023) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$m)	EV/EBITDA FY2023	EV/EBIT FY2023	Price / Earnings FY2023
Aged Care	673	6.5x	11.4x	23.4x
Animal Health	161	6.2x	9.6x	12.2x
Biotech	128,641	18.7x	22.5x	33.3x
Hospitals & Clinics	45,013	9.3x	17.4x	21.3x
Medical Devices	1,226	NA	NA	N/A

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2021. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result.

Composition of companies in Sector Dashboards are updated every 6 months. Most recent update: May 2021.



Australian Healthcare

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MERGER & ACQUISITION NEWS...

vita	Value: Not Disclosed Vita Group has agreed to be wholly acquired by Practice Management by way of a court approved scheme of arrangement for a cash consideration of AUD 0.06255 per share, Vita Group said in a statement filed with the Australian Securities Exchange.			
avive	Value: Not Disclosed			
mercury capital	Mercury Capital has acquired a stake in Avive Health , an Australia-based specialist mental health care provider, The Australian Financial Review reported on 14 March.			
	Value: Not Disclosed			
Clinical Labs	Australian Clinical Labs Limited announces its intention to make an off-market takeover offer to acquire all of the fully paid ordinary shares (Healius Shares) on issue in Healius Limited. Strategic rationale is the expectation to bring significant benefits to both Healius and ACL			
III healius	shareholders and ACL believes that the two companies have the potential to be worth significantly more together than as standalone entities.			
	Value: Not Disclosed			
	AusCann Group Holdings Ltd has entered into a share sale agreement with Animal Health Holdings Pty Ltd to divest a 52% stake in its animal health business, CannPal Animal Therapeutics Pty Ltd, AusCann Group Holdings said in a statement filed with the Australian			
*Aus Cann	Securities Exchange. Rationale is that a privately held and focused animal health company is better positioned to attract, secure and maintain strategic partnerships and resources required for the continued development and commercialisation of AusCann's animal health assets.			

UNDER THE MICROSCOPE...

- **Ochre Health**, an Australia-based rural medical practices business, is seeking buyers for a controlling stake in the company, The Australian Financial Review reported on 20 March. It is reported that Ochre has suspended earlier plans to list on the ASX and instead asked its adviser Highbury Partnership to find a buyer for the company.
- Private equity funds are believed to be circling Integral Diagnostics, an Australia-based diagnostic imaging business, The Australian reported on 13 March. Reported that private equity remains interested in healthcare targets, despite elevated funding costs.
- BaptistCare, an Australian aged care provider, is seeking acquisitions following the merger of BaptistCare NSW and ACT with BaptistCare in Western Australia, The Australian reported on 13 March. Aged care providers are facing increasing regulation and compliance need to invest increasingly large sums into technology systems and processes.
- Healthia Ltd will continue seeking acquisitions, given the fragmented nature of the targeted allied health industries, the Australia-based healthcare group said in an investor presentation material filed with the Australian Securities Exchange.
- GenesisCare lender Blackstone is believed to be leading a group of lenders pressuring the company to sell its Australian business, The Australian reported on 2 March. Reported that the Blackstone-led group is losing patience with GenesisCare and believes its best option is to sell its Australian business and use the profits to address challenges faced by its operations in the US.



Australian Healthcare

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DISCLAIMER

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