

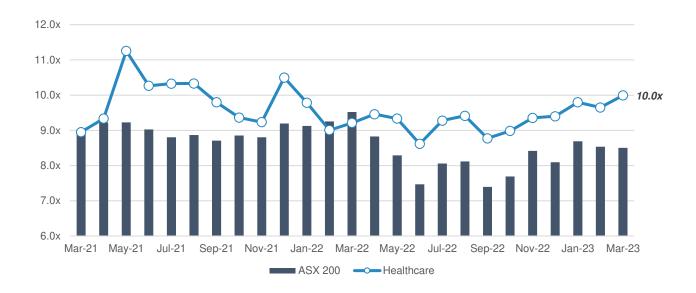
Australian Healthcare

INDUSTRY UPDATE - 28 April 2023

VALUATION MULTIPLES

Forward EV / EBITDA Multiples (monthly to 28/03/2023) Source: FactSet Research Systems Inc.

Multiples in the Healthcare sector have remained constant over the period. At the end of March, the sector traded on a forward EV / EBITDA multiple of 10.0x, compared to the ASX200 on 8.5x.



Average Values and Trading Multiples (values as at 28/03/2023) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/EBITDA FY2023	EV/EBIT FY2023	Price / Earnings FY2023
Aged Care	1,505	8.6x	20.5x	29.1x
Animal Health	174	7.7x	NA	10.3x
Biotech	166,167	8.6x	11.7x	37.2x
Hospitals & Clinics	53,733	9.7x	19.2x	30.2x
Medical Devices	16,542	20.8x	25.4x	33.0x

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2021. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result.

Composition of companies in Sector Dashboards are updated every 6 months. Most recent update: May 2021.

¹ The InterFinancial Healthcare Index set is an unweighted index comprising Healthcare sector related companies trading on the Australian Securities Exchange (ASX). Estimates are sourced from FactSet Research Systems Inc.



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MERGER & ACQUISITION NEWS...

WELLINGTON MANAGEMENT®

Saluda MEDICAL

Value: AUD 224.62m

An investor group led by PE firm, Wellington management Group LLP has acquired an undisclosed stake in Saluda Medical Pty Ltd, the Australia based medical device company. Developer of a platform of closed-loop neuromodulation technologies, as part of USD 150m funding round.



Value: Not Disclosed



Navis Capital Partners, the private equity firm has acquired a majority stake in **Caring Group**, the Australia based provider of in-home and clinical care for seniors and people with dementia or disability. The terms of the deal were undisclosed.



Value: AUD 1.2bn

HMC Capital Ltd, the Australia based owner, developer and lessor of retail center properties, is to acquire through its subsidiary HealthCo Healthcare & Wellness REIT, the local REIT focused on hospitals, primary care, childcare, aged care and life sciences properties the local 11 hospitals from Medical Properties Trust Inc, the US based REIT focused on investing in and owning net-leased healthcare facilities. The consideration was AUD 1.2bn. The transaction is subject to regulatory approvals & expected to complete in second half of 2023.







Value: AUD 635m

NIB Holdings Ltd, the Australia based health insurance provider, is to acquire All Disability Plan Management Pty Ltd, the local disability plan management firm. The terms of the deal were undisclosed. The transaction is expected to close at the end of the financial year.

UNDER THE MICROSCOPE...

- · Australian Unity, an Australia-based mutual business, is considering the sale of its aged care operations.
- Estia Health said in an ASX filing on 4 April that its board does not regard the indicative proposal from Bain Capital as compelling having regard to price and conditionality. Estia Health Limited refers to its announcement on 24 March 2023 in relation to the unsolicited, confidential, non-binding indicative proposal from Bain Capital to acquire all of the shares in Estia Health by way of a scheme of arrangement at a price of A\$3.00 cash per share.



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