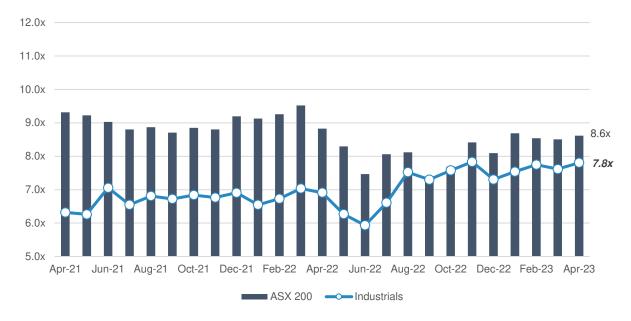


VALUATION MULTIPLES

Forward EV / EBITDA Multiples (monthly to 29/04/2023) Source: FactSet Research Systems Inc.

Multiples in the Industrials sector have increased over the period. At the end of April, the sector traded on a forward EV / EBITDA multiple of 7.8x, compared to the ASX200 on 8.6x.



Average Values and Trading Multiples (as at 29/04/2023) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/EBITDA FY2023	EV/EBIT FY2023	Price / Earnings FY2023
Chemicals and Plastics	16,162	6.5x	9.5x	14.2x
Construction and Building Materials	18,882	5.8x	8.7x	9.8x
Construction/Mining Services	20,640	6.7x	10.4x	14.0x
Engineering Services	12,324	7.2x	9.2x	15.6x
Industrial Products And Services	21,133	7.6x	12.0x	18.1x
Packaging	5,108	6.8x	NA	9.9x

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2023. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result. Composition of companies in Sector Dashboards are updated every 6 months.

¹ The InterFinancial Industrials Index set is an unweighted index comprising Industrials sector related companies trading on the Australian Securities Exchange (ASX). Estimates are sourced from FactSet Research Systems Inc.



INDUSTRY UPDATE – 30 May 2023

MERGER & ACQUISITION NEWS...

	Value: AUD 688m			
JELD WEN.	Platinum Equity LLC, has entered into a definitive agreement to acquire Jeld-Wen Australia Pty Ltd from JELD-WEN Holding Inc for AUD 688m. The acquisition is expected to close in the third quarter of 2023, subject to certain closing conditions and regulatory approvals.			
Ric	Value: Not Disclosed			
	Whitehaven Coal Ltd, the Australia based coal mining and exploration company has acquired coal haulage business in NSW's Gunnedah region from BIS Industries Ltd , the local provider of logistics solutions to the mining industry. The terms of the deal were undisclosed.			
	Value: AUD 9.7m			
F	MaxiTRANSS Ltd , the Australia based supplier of road transport trailing equipment and solutions is to acquire 80% of Forch Australia Pty Ltd , the local company engaged in automotive tools and consumables. The consideration was AUD 9.7m (\$6.44m). The transaction is expected to complete at the end of May 2023 subject to various conditions.			
	Value: Not Disclosed			
	Bertrams Trading Pty Ltd , the Australia based investment holding company, is to acquire 55.67% of J Steel Group Pty Ltd , the local manufacturer of architectural metal products, from Giken Ltd , the Japan based manufacturer of industrial machinery, and provider of construction solutions. The terms of the deal were undisclosed.			
	Value: Not Disclosed			
	I Squared Capital Advisors (US) LLC, infrastructure private equity firm has acquired Rentco Pty Ltd, the transport equipment rentals company. The terms of the deal were undisclosed.			
🐙 sojitz	Value: Not Disclosed			
ELLIS AIR	Sojitz Corp , the Japan based general trading company of a wide variety of products including chemicals, metals, minerals, machinery, automotive and aerospace products is to acquire Ellis Air Conditioning Pty Ltd , the Australia based company engaged in completing mechanical services projects & preventative maintenance programs. The terms of the deal were undisclosed.			
	Value: AUD 22m			
	Monadelphous Group Ltd , the Australia based construction and engineering services has signed an agreement to acquire BMC Welding & Construction Pty Ltd , the local company offering mechanical and electrical services. The consideration was 22m AUD (\$14.684m). The transaction is expected to close at the end of the financial year, subject to precedent conditions.			
	Value: Not Disclosed			
AHG	Sojitz Corp , the Japan based general trading company of a wide variety of products including chemicals, metals, minerals, machinery, automotive and aerospace products has acquired Albert Automotive Holdings Pty Ltd , the Australia based independent used-car dealer. The terms of the deal were undisclosed.			



SCUTTLEBUTT...

- Fleet Space Technologies has raised a total of AUD 50m (USD 33m) in its Series C fundraising round led by Australasian venture capital firm and existing investor **Blackbird**, the Australian provider of low-cost satellite systems.
- **Eologix sensor technology** (eologix), an Austrian wind turbine monitoring technology specialist, has agreed to merge with **Ping Services**, an Australian competitor, as part of a strategic partnership.
- Wildcat Resources [ASX: WC8] announced it had entered into a conditional, binding agreement to acquire 100% of the Tabba Tabba Lithium-Tantalum Project from Global Advanced Metals Wodgina.
- Shareate Tools (Xin Rui Gu Fen) [SHA:688257], a Chinese industrial devices company, has signed an agreement to acquire a 21% stake in Australasian Mining Services (AMS) from A.C.N. 104 129 973 for AUD 11.38m (USD 7.57m),



Australian Industrials

INDUSTRY UPDATE – 30 May 2023

CONTACT DETAILS

If you are interested in specific information regarding mergers and acquisitions in the Industrials sector, please contact Mark Steinhardt or Brad Shaw.

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