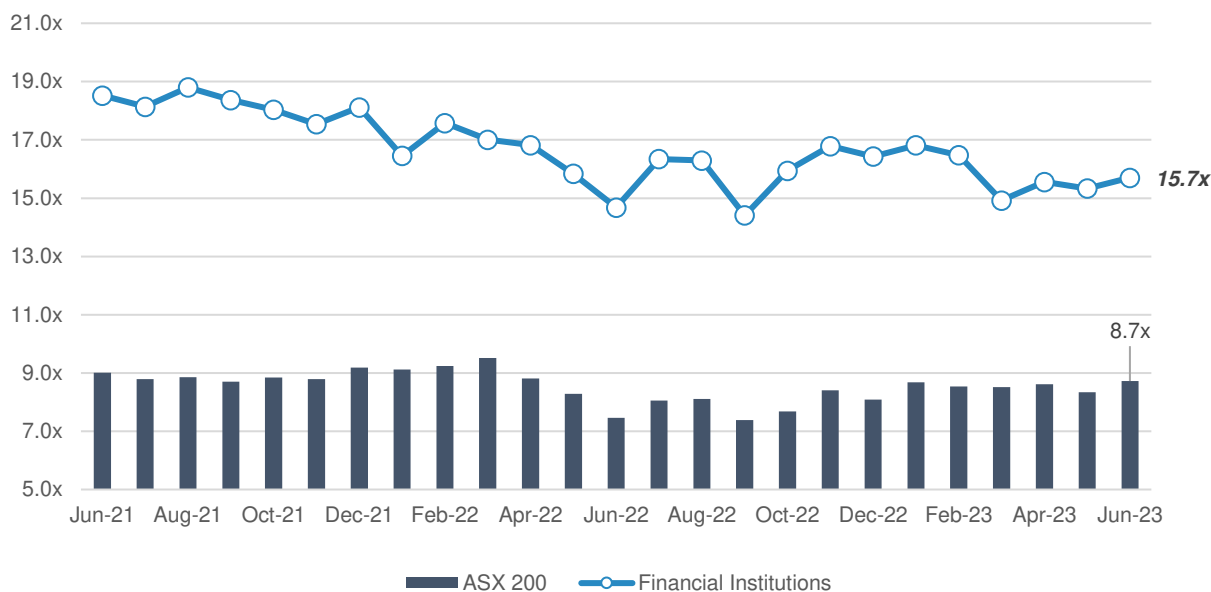


PRICING MULTIPLES

Forward Price Earnings Multiples (monthly to 30/06/2023) Source: FactSet Research Systems Inc.

Multiples in the Financial Institutions sector have remained constant over the period. At the end of June, the sector traded on a forward P/E multiple of 15.7x, compared to the ASX200 on 8.7x.



Average Values and Trading Multiples (values as at 30/06/2023) Source: FactSet Research Systems Inc.

Subsector	Market Cap (\$m)	Price / Book Value	Price / Earnings FY2023	EPS Growth
Consumer Credit Businesses	2,536	1.1x	9.6x	(37.9%)
Financial Services Providers	65,090	3.5x	17.1x	(51.8%)
Insurance & Mortgage Brokers	4,155	2.7x	16.8x	68.5%
Lending Institutions	523,363	1.3x	12.3x	19.9%
Property Developers	3,039	1.5x	16.5x	(26.2%)
REIT	109,195	0.9x	15.9x	(60.1%)
Financial Institutions	707,377	1.8x	15.2x	(39.1%)

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2023. Difference in forward PE multiples between Figure and Table are representative of the timing difference between month-end result, and current day result.

Composition of companies in Sector Dashboards are updated every 6 months.

MERGER & ACQUISITION NEWS...



trawalla
capital

Value: AUD \$220m

An investor group led by **Trawalla Group Pty Ltd**, the portfolio management company, has acquired an undisclosed stake in **Wollemi Capital Pty Ltd**, the Australia based global climate specialist investment firm. The consideration was AUD 220m. Commonwealth Bank of Australia (CBA), University of Sydney and Cambooya Pty Ltd also participated in this funding round.



Wollemi
CAPITAL GROUP



cefc
mirvac

Value: AUD \$75m

Clean Energy Finance Corp, the Australia based provider of finance to renewable energy, energy efficiency and low emissions technologies has acquired 56% of a Build-to-rent portfolio comprising 5 real estate assets from **Mirvac Group**, the local REIT focused on commercial and residential real estate



Resolution Life

Value: Not Disclosed

Resolution Life Australasia Ltd, the Australia based provider of life insurance confirmed acquisition of the Australian Savings and Investments business of **AIA Group Ltd**, the Hong Kong (China) based provider of individual life, group life and medical, credit life and accident & health insurance together with a range of financial services.



opypro
openpay

Value: AUD 10m

OP Fiduciary Pty, the Australia based buyer of OpyPro SaaS business has acquired the **OpyPro** SaaS business from **Openpay Group Ltd**, the local software-Financial Technology company engaged with payment processing solutions.



NRMA
INSURANCE
BARRALONG
GROUP

Value: Not disclosed

National Roads & Motorists Association Ltd - NRMA, the Australia based provider of insurance and operates an inland transport support service has acquired 53.92% of **Barralong Leisure Holdings Pty Ltd**, a local company engaged in the tourism industry.

INSTITUTIONAL INTELLIGENCE...

- **Findi** [ASX:FND], an Australia-based fintech, announced that it is pursuing inorganic growth opportunities for its ATM portfolio, according to an investment presentation. The Melbourne-based company has a market capitalization of USD 11m. In the investment presentation they outlined an intention to “Continue to pursue inorganic growth opportunities for ATM portfolio and scaling fintech platform acquisitions,” and reiterated that they are the “only Australian listed company to provide direct access to the emerging Indian fintech market.”
- The sale process for **PT Bank Commonwealth**, the 99%-owned Indonesian banking subsidiary of **Commonwealth Bank of Australia** (CommBank) [ASX:CBA], is now down to two suitors after Indian non-banking financial firm **Bajaj Finance** [BOM:500034] withdrew its bid, two sources familiar with the situation said. Japanese financial services provider **J Trust** [TYO:8508] is now up against **Cathay Financial** [TPE:2882], Taiwan’s second largest financial group by assets, as the sale is almost in the home stretch, they said.
- **Lumi**, an Australia-based small business lender, has received a strategic investment from **Harel Insurance Investments & Financial Services**, an Israel-based insurance business. Harel’s investment came as part of a Series C funding round last week. Harel provided around two-thirds of the AUD 15m (USD 10m) raised in the round. The remaining funds were provided by Lumi’s existing investors, Josh Liberman Investment Group and Perennial.
- Australia’s **Medibank** [ASX: MPL] will pursue opportunities in targeted high growth markets, including virtual health, primary and community care, and short stay hospitals, to expand its health segment, a company spokesperson said. The spokesperson said the company does not comment on market speculation, when asked by this news service whether the AUD 9.8bn (USD 6.5bn) market cap health insurance company would be interested in **Aurora Healthcare**, an Australia-based mental health and rehabilitation provider. The spokesperson said Medibank will pursue opportunities to “grow in areas such as preventative health and our integrated care solutions across virtual health, primary and community care, and short stay settings. We are clear on what these markets are and how we will invest within them,” the spokesperson said. “We are also clear on who we will partner with, and we will continue to remain disciplined in our expansion in health.”
- **Cromwell Funds Management** (CFM), the responsible entity of the **Cromwell Direct Property Fund** (CDPF), has entered into a merger implementation deed with **Australian Unity Property** (AUPL), the responsible entity of the Australian Unity Diversified Property Fund (AUDPF), according to an announcement from **Cromwell Property** [ASX:CMW]. Upon completion, the merged fund will comprise a well-diversified portfolio of 15 high-quality assets, valued at approximately AUD 1.1bn (USD 732m).
- **Mason Stevens**, an Australia-based financial services business, is believed to be assessing the possibility of a sale as well as an IPO. **Praemium** [ASX:PPS] and **Hub24** [ASX:HUB] are thought to be open to an acquisition, but not at the price Mason Stevens is seeking. The article said that Mason Stevens was valued at around AUD 150m (USD 102m) last year when around 40% of the business changed hands following the death of company Chairman Pat Handley. However, the group’s owners are seeking twice that price.

CONTACT DETAILS

If you are interested in specific information regarding mergers and acquisitions in the Financial Institutions sector, please contact Sharon Doyle or Michael Kakanis.

Name	Position	Phone	Email
Sharon Doyle	Executive Chair	0411 055 666	sdoyle@interfinancial.com.au
Brad Shaw	Chief Executive Officer	0499 058 582	bshaw@interfinancial.com.au
Mark Steinhardt	Executive Director – M&A	0403 628 842	msteinhardt@interfinancial.com.au
David Hassum	Director	0411 132 251	dhassum@interfinancial.com.au
Andrew Wheeler	Director	0438 316 716	awheeler@interfinancial.com.au
Kalum De Silva	Director	0414 685 903	kdesilva@interfinancial.com.au
Graeme McKellar	Managing Director – IFL Ventures	0416 428 993	graeme@iflventures.com
Michael Kakanis	Associate Director	0421 212 534	mkakanis@interfinancial.com.au
Anuk Manchanda	Director	0434 087 673	amanchanda@interfinancial.com.au
Nimerta Kumari	Associate Director	0459 165 035	nkumari@interfinancial.com.au
Jenny Zeng	Associate Director – IFL Ventures	0452 473 536	Jenny@iflventures.com
Lisa McKellar	Associate Director – IFL Ventures	0404 085 342	lisa@iflventures.com
Maggie Liu	Senior Consultant	0401 459 719	mliu@interfinancial.com.au
Nasia Christodoulou	Research Assistant	0427 737 493	nchristodoulou@interfinancial.com.au

DISCLAIMER

This information has been sourced from the ASX, Mergermarket.com and various other public information sources. Forecasts are consensus forecasts sourced from FactSet Research Systems Inc.

Important Disclaimer – This may affect your legal rights: Because this document has been prepared without consideration of any specific person's financial situation, particular needs and investment objectives, a financial services licensee or investment adviser should be consulted before any investment decision is made. While this document is based on information from sources which are considered reliable, InterFinancial, its directors, employees and consultants do not represent, warrant or guarantee, expressly or impliedly, that the information contained in this document is complete or accurate. Nor does InterFinancial accept any responsibility to inform you of any matter that subsequently comes to notice, which may affect any of the information contained in this document. This document is a private communication to clients and is not intended for public circulation or for the use of any third party, without the prior approval of InterFinancial. This report does not constitute advice to any person.

Disclosure. InterFinancial has no interest in any of the securities mentioned in this publication. However, its directors, executives or consultants may have an interest in some of the securities, directly or indirectly, which are mentioned

InterFinancial is a member of Clairfield International

InterFinancial
Corporate Finance Limited
ABN: 49 138 962 986
AFSL: 341675
Level 2, 201 Charlotte Street
GPO Box 975
Brisbane Queensland 4001
(07) 3218 9100
admin@interfinancial.com.au
www.interfinancial.com.au

