

INDUSTRY UPDATE - 20 December 2023

VALUATION MULTIPLES

Forward EV / EBITDA Multiples (monthly to 31/12/2023) Source: FactSet Research Systems Inc.

Multiples in the Healthcare sector have decreased over the period. At the end of November, the sector traded on a forward EV / EBITDA multiple of 8.9x, compared to the ASX200 on 8.6x.



Average Values and Trading Multiples (values as at 31/12/2023) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/EBITDA FY2024	EV/EBIT FY2024	Price / Earnings FY2024
Aged Care	1,824	7.9x	14.3x	23.1x
Animal Health	144	-	-	-
Biotech	149,563	7.6x	9.7x	29.3x
Hospitals & Clinics	46,655	8.4x	18.2x	28.5x
Medical Devices	19,266	33.7x	39.7x	52.6x
Healthcare	217,713	9.9x	17.3x	28.4x

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2023. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result.

Composition of companies in Sector Dashboards are updated every 6 months.

¹ The InterFinancial Healthcare Index set is an unweighted index comprising Healthcare sector related companies trading on the Australian Securities Exchange (ASX). Estimates are sourced from FactSet Research Systems Inc.



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MERGER & ACQUISITION NEWS...



Value: AUD 5.4 bn

Sigma Healthcare, the Australia based pharmaceutical and associated health care products wholesaler and retailer, announced a Merger Implementation Agreement to merge with **CW Group Holdings**, the local retail pharmacy and beauty stores franchisor, via scheme of arrangement. Under the agreement, Sigma will acquire CWG in exchange for Sigma shares and cash.







Partnered Health, the Australia based operator of healthcare facilities, has acquired **New View Psychology**, the local psychology provider.



Value: Not Disclosed



CVS Group, the United Kingdom based operator of veterinary surgeries and laboratories in the UK, has acquired **Brimbank Veterinary Clinic**, the Australia based full-service veterinary clinic.



Value: Not Disclosed



CVS Group, the United Kingdom based operator of veterinary surgeries and laboratories, has acquired **Parkinson Veterinary Surgery**, the Australia based veterinary practice.



Value: Not Disclosed

PacificSmiles DENTAL.

Genesis Capital, the Australia based private equity firm investing in healthcare and technology sector companies, is to acquire **Pacific Smiles**, the local operates dental care centres



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UNDER THE MICROSCOPE...

- Paragon Care denies engaging Rothschild & Co for defense advice, refuting recent reports of a buyout and clarifying that it
 is not in discussions with EBOS. The company filed a statement with the Australian Securities Exchange, asserting that the
 facts in the media article are unfounded.
- Fresenius delays the final bid deadline for the sale of Australian day hospital Cura Group by another week, now set just before Christmas, with Intermediate Capital Group emerging as a lead contender among the three remaining bidders. The anticipated sale is valued at around AUD 600m (USD 394m), overseen by Citi.
- Australian biopharmaceutical company Specialised Therapeutics is considering an IPO in the next three to five years for expansion, according to CEO Carlo Montagner. Despite attracting interest from potential suitors remains focused on expanding its product and geographical portfolio.
- Mosh, the Australian men's health platform, is exploring exit strategies amidst the surge in telehealth demand. With a valuation of AUD 90 million after a AUD 25 million funding round in 2021, Mosh provides treatments for men's health concerns and plans to expand into weight loss and other areas.
- Opal HealthCare, a Dexus-owned Australian aged communities' manager, is in talks to acquire BlueCross Aged Care, drawing interest from Estia as well. The potential acquisition aligns with Opal's strategy of pursuing bolt-on opportunities to achieve operational efficiencies and savings through shared infrastructure.
- Australian medical technology firm 4DMedical is planning to raise AUD 30-40 million (USD 27 million) to fund the acquisition
 of Minneapolis-based medical imaging software company Imbio. The move aims to enhance 4DMedical's global standing,
 with Imbio projecting AUD 9 million in revenue this year, marking a 112% YoY growth and positive cash flow.



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CONTACT DETAILS

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