

INDUSTRY UPDATE – 31 March 2024

VALUATION MULTIPLES

Forward EV / EBITDA Multiples (monthly to 25/03/2024) Source: FactSet Research Systems Inc.

Multiples in the Healthcare sector have increased over the period. At the end of February, the sector traded on a forward EV / EBITDA multiple of 9.8x, compared to the ASX200 on 8.8x.



Average Values and Trading Multiples (values as at 25/03/2024) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/EBITDA FY2024	EV/EBIT FY2024	Price / Earnings FY2024
Aged Care	1,197	11.2x	26.7x	34.2x
Animal Health	164	N/A	N/A	N/A
Biotech	155,488	8.0x	9.9x	30.4x
Hospitals & Clinics	46,696	9.2x	20.8x	31.6x
Medical Devices	21,836	21.9x	26.4x	35.5x
lealthcare	225,688	10.9x	19.7x	31.3x

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2024. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result.

Composition of companies in Sector Dashboards are updated every 6 months.



Australian Healthcare

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MERGER & ACQUISITION NEWS...





Value: AUD201.5m

Paragon Care Ltd, the Australia based provider of medical equipment, devices and consumables for healthcare market is to acquire **Clifford Hallam Healthcare Pty Itd**, the local pharmaceutical and medical healthcare service provider from Lacaze Family Trust and Collins Millar Family Trust.



Value: Not Discolsed

Yorkway Private, the Australia based investment manager of private assets that focuses investing capital into mid-market growth companies, and debt into real estate secured opportunities has acquired an undisclosed stake in **Prestige Inhome Care**, the local provider of in-home care services.



Australian Healthcare

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UNDER THE MICROSCOPE...

- Healthe Care, an Australian hospital owner, is undertaking a review of its business in the face of rising industry costs. Healthe Care said that outcomes from the review remain unclear, but hospitals could require changes to their workforce structure, compensation, rosters, processes, and policy. The company was acquired by Pacific Equity Partners for around AUD 400m in 2021.
- Mater Health, an Australia-based non-profit hospitals group owning and operating 11 hospitals in QLD, has been working with KordaMentha's restructuring team. KordaMentha is advising Mater Health on general business performance and on the financial performance of the group's hospitals.
- Pacific Smiles Group Ltd has received a revised AUD 1.75 cash per-share non-binding acquisition proposal from Genesis Capital. Pacific Smiles board has agreed to grant Genesis Capital the opportunity to conduct further DD, on a nonexclusive basis, to enable it to put forward a binding proposal.
- Healthscope's lenders are set to hire an investment bank or restructuring adviser to help with talks over debt repayments. Healthscope is not believe to be close to defaulting on its loans, but the hospital owner is facing concerns that it will encounter liquidity issues this financial year.
- The Bluecross board has signed an agreement to transfer the ownership of its residential and home care services to Opal HealthCare, a provider of residential aged care services with 101 Care Communities across Australia.
- Investment banks are believed to be angling for the mandate to help Ramsay Health Care, an Australia-based health care business, enhance shareholder returns. The item noted that expectations are rising that Ramsay will sell its European operations Ramsay Sante.
- **Healius** has initiated a comprehensive strategic review of its structure and assets. The decision cam after reporting a loss of AUD 635.8m. In its half-year earnings statement, Healius states that a non-cash impairment charge of AUD 603.2m had been recorded for the goodwill in its Pathology division.
- **ParagonCare,** an Australian healthcare wholesaler, distributor, and manufacturer, is merging with **CH2**, an Australian-based distributor and wholesaler of pharmaceuticals, medical consumables, and complementary medicines.



Australian Healthcare

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If you are interested in specific information regarding mergers and acquisitions in the Healthcare sector, please contact David Hassum or Michael Kakanis.

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