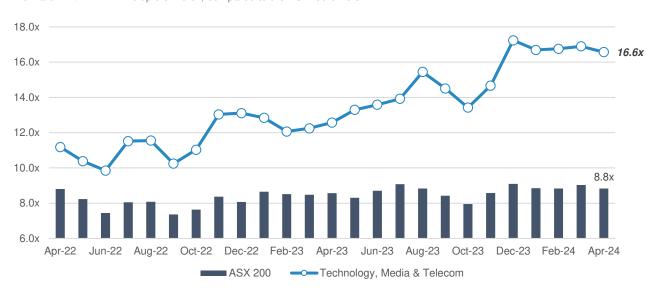


INDUSTRY UPDATE - 28 May 2024

VALUATION MULTIPLES

Forward EV / EBITDA Multiples (monthly to 28/05/2024) Source: FactSet Research Systems Inc.

Multiples in the Technology, Media & Telecom sector have decreased over the period. At the end of April, the sector traded on a forward EV / EBITDA multiple of 16.6x, compared to the ASX200 on 8.8x.



Average Values and Trading Multiples (values as at 28/05/2024) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/Sales FY2021	EV/EBITDA FY2024	EV/EBIT FY2024	Price / Earnings FY2024
Digital & Traditional Media	4,641	1.0x	5.3x	7.5x	8.4x
Internet, IoT	39,048	15.1x	27.6x	32.3x	45.8x
IT Services	4,179	3.6x	18.6x	21.4x	27.2x
Software (SaaS/Licence)	65,830	10.8x	20.9x	25.6x	44.4x
Telecommunications	75,428	3.6x	11.3x	22.3x	49.5x
Emerging vs. Established					
\$500m+ EV	187,337	11.3x	20.7x	28.5x	40.7x
\$100m-\$500m EV	2,210	2.0x	12.0x	23.6x	31.0x
EV Below \$100m	183	0.9x	13.3x	NA	10.7x
Technology, Media & Telecom	189,729	7.9x	17.6x	23.0x	36.6x

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2024. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result.

Composition of companies in Sector Dashboards are updated every 6 months.

¹ The InterFinancial Technology, Media & Telecom Index set is an unweighted index comprising Technology, Media & Telecom sector related companies trading on the Australian Securities Exchange (ASX). Estimates are sourced from FactSet Research Systems Inc.



INDUSTRY UPDATE - 28 May 2024

MERGER & ACQUISITION NEWS...



Value: Not disclosed

HYPE

Alta Global Group, the Australia-based international combat sports company, has been acquired by **Hype Kit**, a US software company.



Ellerston Capital



Value: AUD 35.0m

Ellerston Capital, Australia based investment company, has acquired a minority stake in **Data Zoo**, the local software company offers web application, API and support services.







Snechron, the US based technology consulting, mortgage banking, capital markets and insurance services provider has acquired **iGreenData**, Australian provider of technology, machine learning & consulting services.







Tobii Dynavox, the Sweden based software development company has acquired Australia based **LinkAssistive**, the Australia based software company engaged in supplying assistive and sensory products to help people communicate.



Value: Not disclosed

Australia Ebon Group, the Australian Fintech company that provides a comprehensive suite of financial services has acquired in voluntary administration **Redback Technologies**, the Australia energy storage solutions company.



Value: AUD 12.3m



Stack Capital has acquired an undisclosed stake in Canva, the Australia based graphic design company.



INDUSTRY UPDATE - 28 May 2024

MERGER & ACQUISITION NEWS...



Value: AUD 30.0m



Columbia Capital, the US venture capital firm has acquired an undisclosed stake in V2 Digital, the Australia based technology and data services provider.



Value: AUD 7.0m



DZS, the US based mobile and broadband provider is to acquire **NetComm Wireless Pty Ltd**, the Australia based manufacturer of telecommunication infrastructure equipment, including network terminating devices, wireless M2M and fixed wireless broadband devices.



Value: Not disclosed



Munters Group, a Sweden producer and marketer of air ventilation units and systems has acquired an undisclosed stake in **AgriWebb**, the Australia based livestock farm management software company.



INDUSTRY UPDATE - 28 May 2024

GOING VIRAL...

- Shutterstock, a global creative platform, has entered into a definitive agreement to acquire Envato, a leader in digital creative
 assets and templates, for USD 245m.
- Xpansiv Ltd, an Australia-based market-infrastructure platform for global carbon and environmental commodities, is sounding
 out potential investors' appetite for a primary capital raise.
- Telstra is thought to be preparing for a strategic review of the division, which comprises several health-focused IT businesses.
- · Bankers have extended the deadline for non-binding indicative offers for AirTrunk, an Australian data centre business.
- Accenture has agreed to acquire Partners in Performance, an Australian consulting firm that works on business performance improvement in asset-intensive industries leveraging data and AI capabilities.
- · Amber Infrastructure is thought to be considering the sale of its data centres in Brisbane and South Australia.
- ARN Media said that it is actively exploring alternative options for the acquisition of Southern Cross Media Group. This
 development comes despite Southern Cross Media's recent rejection of ARN Media's revised indicative acquisition proposal.
- Aussie Broadband has received approval from Singapore's Info-communications Media Development Authority (IMDA) to increase its stake in Superloop to 19.9%.
- Optus, an Australia-based telecommunications business, is subject to increasing speculation that it could sell its fibre infrastructure assets.



INDUSTRY UPDATE - 28 May 2024

CONTACT DETAILS

If you are interested in specific information regarding mergers and acquisitions in the Technology, Media & Telecom sector, please contact lan Goodwin and Anuk Manchanda

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