

INDUSTRY UPDATE - 30 July 2024

VALUATION MULTIPLES

Forward EV / EBITDA Multiples (monthly to 30/06/2024) Source: FactSet Research Systems Inc.

Multiples in the Industrials sector have increased over the period. At the end of June, the sector traded on a forward EV / EBITDA multiple of 8.7x, compared to the ASX200 on 8.8x.



Average Values and Trading Multiples (monthly to 30/06/2024) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/EBITDA FY2025	EV/EBIT FY2025	Price / Earnings FY2025
Chemicals and Plastics	6,488	6.0x	10.4x	12.3x
Construction and Building Materials	20,196	12.8x	29.4x	33.3x
Construction/Mining Services	32,326	7.0x	10.3x	13.8x
Engineering Services	14,605	7.8x	11.2x	16.8x
Industrial Products And Services	31,568	13.5x	19.4x	28.0x
Packaging	5,600	7.1x	11.4x	12.5x
Industrials	123,411	10.2x	16.2x	21.8x

Note: Multiples are based on the forward year of the unreported period, which for the majority of companies in the sector is FY2025. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result.

¹ The InterFinancial Industrials Index set is an unweighted index comprising Industrials sector related companies trading on the Australian Securities Exchange (ASX). Estimates are sourced from FactSet Research Systems Inc.



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MERGER & ACQUISITION NEWS...



Value: Undisclosed



The **Mitchells Group**, a provider of bulk material conveying equipment, has acquired New South Wales based **Allied Grain Systems** (AGS) in a transaction that creates a multinational agricultural handling and storage solutions business.



Value: Undisclosed



Permaconn, an Australia-based provider of mission-critical communications solutions, has acquired fire alarm signaling solution specialist **Romteck**. This acquisition will strength its Technology Leadership in Mission-Critical Communications.



Value: Undisclosed



Griffon Corp, the United States based holding company with operations in home and building products, surveillance and communications solutions, has acquired **Pope Products**, the Australia based provider of residential watering products from **Toro Co**, through its subsidiary **Ames Companies Inc**.



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SCUTTLEBUTT...

- The Finnish industrial products supplier Metso is to acquire Jindex, a privately owned Australian company specialising in
 valves and process flow control. This acquisition will further strengthen Metso's capacity to provide more comprehensive slurry
 handling solutions for the mining industry
- Abu Dhabi-headquartered CWL Capital, the private equity arm of the CWL Group, announced the majority acquisition
 of Pressure Dynamics (PDs) and its subsidiary, United Fluid Power (UFP), both renowned Australian-based engineering and
 specialist maintenance providers.
- China Merchants Group's investment division China Merchants Capital is among entities mulling a bid for Loscam, a
 newswire reported, citing unidentified people familiar with the matter.
- Bapcor, an Australia-based automotive parts business, has rejected Bain Capital's AUD 1.8bn takeover proposal. Separately, Bapcor has also announced the appointment of Angus McKay as CEO.
- US-based firm Pacific Avenue Capital Partners made a non-binding indicative offer to acquire Tradelink, an Australian bathroom and plumbing supplies business owned by Fletcher Building.



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CONTACT DETAILS

If you are interested in specific information regarding mergers and acquisitions in the Industrials sector, please contact Mark Steinhardt or Brad Shaw.

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