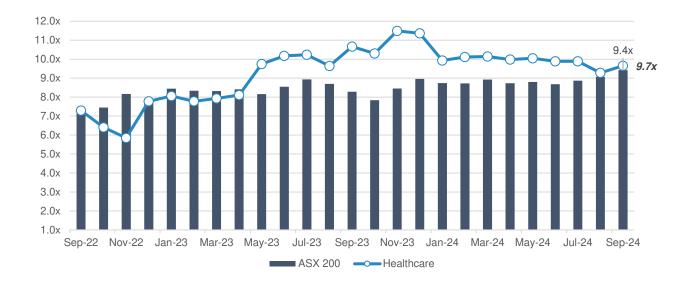


INDUSTRY UPDATE – 30 October 2024

#### **VALUATION MULTIPLES**

Forward EV / EBITDA Multiples (monthly to 30/09/2024) Source: FactSet Research Systems Inc.

Multiples in the Healthcare sector have increased over the period. At the end of September, the sector traded on a forward EV / EBITDA multiple of 9.7x, compared to the ASX200 on 9.4x.



Average Values and Trading Multiples (monthly to 30/09/2024) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/EBITDA FY2024	EV/EBIT FY2024	Price / Earnings FY2024
Aged Care	1,905	15.8x	26.7x	39.4x
Animal Health	192	N/A	N/A	N/A
Biotech	164,727	6.4x	9.0x	30.5x
Hospitals & Clinics	43,999	8.8x	18.7x	30.5x
Medical Devices	19,033	17.6x	21.0x	32.7x
Healthcare	229,856	10.3x	18.1x	31.6x

Note: Multiples are based on the forward year of the reported period, which for the majority of companies in the sector is FY2025. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result.



# Australian Healthcare

INDUSTRY UPDATE – 30 October 2024

#### **MERGER & ACQUISITION NEWS...**

MACQUARIE	Value: \$10m Macquarie Capital's venture division has made a \$10m investment into Atelier, the Sydney based beauty and cosmetics manufacturing platform. The investment finalises Atelier's series A funding, with the firm planning to utilse funds to fuel a US market launch next year, in addition to product development.
TEMPLEWATER	Value: Not disclosed. APAC Private Equity firm Templewater, through its portfolio company, TW Pengu
Integrated Oncology	Holdings, has announced the acquisition of Integrated Clinical Oncology Network's Hong Kong business. TW Pengu Holdings, based in Singapore, operates oncology- related clinics in Asia. Integrated Clinical Oncology Network is an Australian based cancer treatment services provider.
PrestigeConsumer	Value: \$13.76m
H E A L T H C A R E	<b>Prestige Consumer Healthcare</b> , the US pharmaceutical company, has announced the acquisition of local Australian firm <b>Hydration Pharmaceuticals Company</b> (HPC). HPC is a consumer products company which retails hydration products under the 'Hydralyte'
HY	brand in North America. The acquisition presents an opportunity for HPC to divest from non-US assets, providing capital to continue operations in North America.
AFFINITY EQUITY PARTNERS	<b>Value:</b> \$965m
	Private equity firm <b>Affinity Equity Partners</b> has agreed to acquire <b>Lumus Imaging</b> , an Australian medical diagnostic imaging centre from Healius, the Australian based provider of pathology and diagnostic imaging services.



## Australian Healthcare

INDUSTRY UPDATE – 30 October 2024

#### UNDER THE MICROSCOPE...

- Singapore's Temasek is among the buyers in the auction for TPG Capital's clinical trials business Novotech. Bain and EQT are believed to have entered the Novotech auction's second round, while CVC and Partners have fallen away from the process.
- Bain Capital and Macquarie Asset Management have entered the second round of the auction for I-MED, an Australian based radiology business. Binding offers for I-MED are due on 29<sup>th</sup> November.
- **Navis Capital** is preparing to sell **Device Technologies**, an Australian based medical supplies company. Sources cite that Navis is believed to be seeking pitches from investment banks for a sell-side advisory mandate.
- Apiam Animal Health confirms that it has received a non-binding indicative offer (NBIO) for the acquisition of 100% of issued Apiam shares, which it has now rejected.



### Australian Healthcare

INDUSTRY UPDATE – 30 September 2024

#### **CONTACT DETAILS**

If you are interested in specific information regarding mergers and acquisitions in the Healthcare sector, please contact Michael Kakanis.

Name	Position	Email
Sharon Doyle	Executive Chair	sdoyle@interfinancial.com.au
Brad Shaw	CEO	bshaw@interfinancial.com.au
Mark Steinhardt	Executive Director – M&A	msteinhardt@interfinancial.com.au
Andrew Wheeler	Director	awheeler@interfinancial.com.au
Anuk Manchanda	Director	amanchanda@interfinancial.com.au
Shaun Conroy	Director - Growth Advisory	sconroy@interfinancial.com.au
Derek Thomson	Director - Clean Energy & ESG	dthomson@interfinancial.com.au
Cameron Hall	Director - Consulting & Advisory	chall@interfinancial.com.au
Michael Kakanis	Director	mkakanis@interfinancial.com.au
Jenny Zeng	Associate Director	jzeng@interfinancial.com.au
Lucy Clarke	Associate	lclarke@interfinancial.com.au
Tahlia Micallef	Associate	tmicallef@interfinancial.com.au
Nasia Christodoulou	Analyst	nchristodoulou@interfinancial.com.au

#### DISCLAIMER

This information has been sourced from the ASX, Mergermarket.com and various other public information sources. Forecasts are consensus forecasts sourced from FactSet Research Systems Inc.

**Important Disclaimer** – This may affect your legal rights: Because this document has been prepared without consideration of any specific person's financial situation, particular needs and investment objectives, a financial services licensee or investment adviser should be consulted before any investment decision is made. While this document is based on information from sources which are considered reliable, InterFinancial, its directors, employees and consultants do not represent, warrant or guarantee, expressly or impliedly, that the information contained in this document is complete or accurate. Nor does InterFinancial accept any responsibility to inform you of any matter that subsequently comes to notice, which may affect any of the information contained in this document. This document is a private communication to clients and is not intended for public circulation or for the use of any third party, without the prior approval of InterFinancial. This report does not constitute advice to any person.

**Disclosure.** InterFinancial has no interest in any of the securities mentioned in this publication. However, its directors, executives or consultants may have an interest in some of the securities, directly or indirectly, which are mentioned.

InterFinancial is a member of Clairfield International, an international corporate finance firm that provides advisory services in crossborder mergers and acquisitions. Clairfield is represented by over 400 people across 22 countries, closing over 100 transactions each year.

