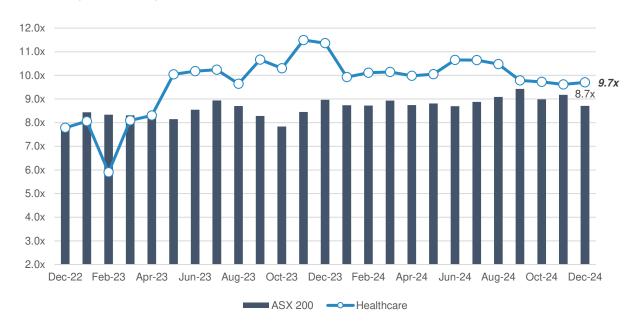


INDUSTRY UPDATE - 31 January 2025

VALUATION MULTIPLES

Forward EV / EBITDA Multiples (monthly to 31/12/2024) Source: FactSet Research Systems Inc.

Multiples in the Healthcare sector have increased over the period. At the end of December, the sector traded on a forward EV / EBITDA multiple of 8.7x, compared to the ASX200 on 9.7x.



Average Values and Trading Multiples (monthly to 31/12/2024) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/EBITDA FY2025	EV/EBIT FY2025	Price / Earnings FY2025
Aged Care	1,866	15.2x	25.3x	40.9x
Animal Health	171	NA	NA	NA
Biotech	157,209	5.6x	7.8x	26.3x
Hospitals & Clinics	42,261	8.6x	20.0x	NA
Medical Devices	20,197	18.4x	21.8x	33.7x
Healthcare	221,703	10.2x	18.7x	33.6x

Note: Multiples are based on the forward year of the reported period, which for the majority of companies in the sector is FY2025. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result.

¹ The InterFinancial Healthcare Index set is an unweighted index comprising Healthcare sector related companies trading on the Australian Securities Exchange (ASX). Estimates are sourced from FactSet Research Systems Inc.



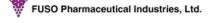
INDUSTRY UPDATE - 31 January 2025

MERGER & ACQUISITION NEWS...



Value: \$37.74m

Japan-based **Fuso Pharmaceutical**, manufacturer transfusion and injection fluids and other pharmaceuticals has acquired a commercial license from Australian based pharmaceutical company **Dimerix**. The license allows Fuso the develop and commercialise a therapeutic compound in Japan.







Value: Undisclosed

Regis Healthcare is set to acquire **BodeWell Community Care**, an Australian residential aged care provider. The deal will be funded with cash and is subject to regulatory approvals.





Value: Undisclosed

Estia Health, backed by **Bain Capital**, is to acquire seven residential care homes, adding 800 additional residential care spots from **Aurrum Aged Care**. This adds to Estia's portfolio of 78 residential care homes into the NSW and Victorian markets.



INDUSTRY UPDATE - 31 January 2025

UNDER THE MICROSCOPE...

- UK-based Roquefort Therapeutics is set to sell their subsidiary Lyramid Ltd to Australian-based Pleiades Pharma.
- Saluda Medical, a commercial-stage medical device company, has completed a \$100m financing round, led by existing investors. Proceeds from the financing will be used to advance the Evoke system, a neuromodulation platform with a primary use in the spinal cord.
- The sale of **I-Med Radiology** is reported to be delayed until next year, after **Macquarie Asset Management** misses the bid deadline. I-Med attracted a high valuation of \$3bn, due to the potential of PE players to leverage emerging AI technologies, but the potential risks in turn deferring bidders.
- Ramsay Healthcare is facing pressure from major investors to spin off their overseas business operations, including France-based Ramsay Sante, so to focus on the Australian business.



INDUSTRY UPDATE - 31 January 2025

CONTACT DETAILS

If you are interested in specific information regarding mergers and acquisitions in the Healthcare sector, please contact Michael Kakanis

Name	Position	Email
Sharon Doyle	Executive Chair	sdoyle@interfinancial.com.au
Brad Shaw	CEO	bshaw@interfinancial.com.au
Mark Steinhardt	Executive Director - M&A	msteinhardt@interfinancial.com.au
Andrew Wheeler	Director	awheeler@interfinancial.com.au
Anuk Manchanda	Director	amanchanda@interfinancial.com.au
Luke Harwood	Director	Iharwood@interfinancial.com.au
Shaun Conroy	Director - Growth Advisory	sconroy@interfinancial.com.au
Derek Thomson	Director - Clean Energy & ESG	dthomson@interfinancial.com.au
Cameron Hall	Director - Consulting & Advisory	chall@interfinancial.com.au
Michael Kakanis	Director	mkakanis@interfinancial.com.au
Jenny Zeng	Associate Director	jzeng@interfinancial.com.au
Lucy Clarke	Associate	lclarke@interfinancial.com.au
Tahlia Micallef	Associate	tmicallef@interfinancial.com.au
Nasia Christodoulou	Analyst	nchristodoulou@interfinancial.com.au

DISCLAIMER

This information has been sourced from the ASX, Mergermarket.com and various other public information sources. Forecasts are consensus forecasts sourced from FactSet Research Systems Inc.

Important Disclaimer – This may affect your legal rights: Because this document has been prepared without consideration of any specific person's financial situation, particular needs and investment objectives, a financial services licensee or investment adviser should be consulted before any investment decision is made. While this document is based on information from sources which are considered reliable, InterFinancial, its directors, employees and consultants do not represent, warrant or guarantee, expressly or impliedly, that the information contained in this document is complete or accurate. Nor does InterFinancial accept any responsibility to inform you of any matter that subsequently comes to notice, which may affect any of the information contained in this document. This document is a private communication to clients and is not intended for public circulation or for the use of any third party, without the prior approval of InterFinancial. This report does not constitute advice to any person.

Disclosure. InterFinancial has no interest in any of the securities mentioned in this publication. However, its directors, executives or consultants may have an interest in some of the securities, directly or indirectly, which are mentioned.

InterFinancial is a member of Clairfield International, an international corporate finance firm that provides advisory services in crossborder mergers and acquisitions. Clairfield is represented by over 400 people across 22 countries, closing over 100 transactions each year.

InterFinancial
Corporate Finance Limited
ABN: 49 136 969 682 6451. 341675
Level 2, 201 Charlotte Street
GPD Box 975
Brisbane Gueensland 4001
[07] 3218 9100
adminsterincalcom.au
www.interfinancial.com.au

