

INDUSTRY UPDATE – 26 February 2025

### **VALUATION MULTIPLES**

Forward EV / EBITDA Multiples (monthly to 31/01/2025) Source: FactSet Research Systems Inc.

Multiples in the Technology, Media & Telecom sector have increased over the period. At the end of January, the sector traded on a forward EV / EBITDA multiple of 15.5x, compared to the ASX200 on 9.0x.



ASX 200 — Technology, Media & Telecom

Average Values and Trading Multiples (monthly to 31/01/2025) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/Sales FY2025	EV/EBITDA FY2025	EV/EBIT FY2025	Price / Earnings FY2025
Digital & Traditional Media	4,796	1.1x	6.1x	9.7x	10.2x
Internet, IoT	50,778	17.1x	30.3x	35.7x	50.0x
IT Services	4,331	4.2x	19.4x	22.5x	31.1x
Software (SaaS/Licence)	89,608	15.4x	5.5x	23.2x	36.1x
Telecommunications	79,602	3.5x	10.7x	21.6x	32.5x
Emerging vs. Established					
\$500m+ EV	228,159	13.4x	10.7x	24.9x	37.1x
\$100m-\$500m EV	1,358	2.5x	10.0x	16.3x	20.8x
EV Below \$100m	166	0.8x	4.5x	8.4x	12.8x
Technology, Media & Telecom	229,683	10.4x	9.9x	21.5x	31.8x

Note: Multiples are based on the forward year of the reported period, which for the majority of companies in the sector is FY2025. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result.



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#### **MERGER & ACQUISITION NEWS...**





Value: Not Disclosed

Straight Bat Private Equity has acquired an undisclosed stake in Fleetmark Group Pty Ltd, a local digital print and fleet branding solutions provider.



Value: Not Disclosed

Australian private equity player **Five V Capital** acquired an undisclosed stake in **DyFlex Pty Ltd**, a SAP solutions provider for local SMEs.

Pemba Capital Partners has acquired a 50% stake in an Australian IT consulting,



Five V/Capital



Value: Not Disclosed

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are super Value: \$179.72m

Harrison AI has raised an undisclosed stake through its series C funding round, from a group of investors led by Aware Super Pty Ltd.

implementation, and managed services provider CTRL Security Pty Ltd.



COHORT PLC

THE INDEPENDENT TECHNOLOGY GROUP

Value: \$144.00m

**EM Solutions**, an Australian manufacture of microwave satellite telecommunication systems, has been acquired by Cohort plc, a UK based defence consulting company from Electro Optic Systems Holdings.



Value: \$2bn

**CDC Data Centres** has sealed the sale of a minority stake in the company to Australia's sovereign wealth fund, the **Future Fund**, and existing owner **Infratil**. The transaction values the data centres group at \$17 billion.



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### GOING VIRAL...

- Australian eftpos terminal operator Tyro Payments is open to offers, with Macquarie listed as a potential buyer. •
- Domain, has not been able to attract private equity interest for the sale. Though, Tanarra Capital has been named a • potential suitor due to its shareholding in Nine Entertainment, Domain's majority shareholder.
- Australian TV company Foxtel is seeking creditor support for an AUD 1.8bn senior secured syndicated loan to refinance existing loans related to its acquisition by DAZN Group. DAZN has agreed to acquire 100% of Foxtel Group from News Corp and Telstra Group.



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### **CONTACT DETAILS**

If you are interested in specific information regarding mergers and acquisitions in the Technology, Media & Telecom sector, please contact Luke Harwood

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