

INDUSTRY UPDATE – 26 February 2025

VALUATION MULTIPLES

Forward EV / EBITDA Multiples (monthly to 31/01/2025) Source: FactSet Research Systems Inc.

Multiples in the Technology, Media & Telecom sector have increased over the period. At the end of January, the sector traded on a forward EV / EBITDA multiple of 15.5x, compared to the ASX200 on 9.0x.



ASX 200 — Technology, Media & Telecom

Average Values and Trading Multiples (monthly to 31/01/2025) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/Sales FY2025	EV/EBITDA FY2025	EV/EBIT FY2025	Price / Earnings FY2025
Digital & Traditional Media	4,796	1.1x	6.1x	9.7x	10.2x
Internet, IoT	50,778	17.1x	30.3x	35.7x	50.0x
IT Services	4,331	4.2x	19.4x	22.5x	31.1x
Software (SaaS/Licence)	89,608	15.4x	5.5x	23.2x	36.1x
Telecommunications	79,602	3.5x	10.7x	21.6x	32.5x
Emerging vs. Established					
\$500m+ EV	228,159	13.4x	10.7x	24.9x	37.1x
\$100m-\$500m EV	1,358	2.5x	10.0x	16.3x	20.8x
EV Below \$100m	166	0.8x	4.5x	8.4x	12.8x
Technology, Media & Telecom	229,683	10.4x	9.9x	21.5x	31.8x

Note: Multiples are based on the forward year of the reported period, which for the majority of companies in the sector is FY2025. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result.



INDUSTRY UPDATE – 26 February 2025

MERGER & ACQUISITION NEWS...





Value: Not Disclosed

Straight Bat Private Equity has acquired an undisclosed stake in Fleetmark Group Pty Ltd, a local digital print and fleet branding solutions provider.



Value: Not Disclosed

Australian private equity player **Five V Capital** acquired an undisclosed stake in **DyFlex Pty Ltd**, a SAP solutions provider for local SMEs.

Pemba Capital Partners has acquired a 50% stake in an Australian IT consulting,



Five V/Capital



Value: Not Disclosed

▶ ctrl:cyber



are super Value: \$179.72m

Harrison AI has raised an undisclosed stake through its series C funding round, from a group of investors led by Aware Super Pty Ltd.

implementation, and managed services provider CTRL Security Pty Ltd.



COHORT PLC

THE INDEPENDENT TECHNOLOGY GROUP

Value: \$144.00m

EM Solutions, an Australian manufacture of microwave satellite telecommunication systems, has been acquired by Cohort plc, a UK based defence consulting company from Electro Optic Systems Holdings.



Value: \$2bn

CDC Data Centres has sealed the sale of a minority stake in the company to Australia's sovereign wealth fund, the **Future Fund**, and existing owner **Infratil**. The transaction values the data centres group at \$17 billion.



INDUSTRY UPDATE – 26 February 2025

GOING VIRAL...

- Australian eftpos terminal operator Tyro Payments is open to offers, with Macquarie listed as a potential buyer. •
- Domain, has not been able to attract private equity interest for the sale. Though, Tanarra Capital has been named a • potential suitor due to its shareholding in Nine Entertainment, Domain's majority shareholder.
- Australian TV company Foxtel is seeking creditor support for an AUD 1.8bn senior secured syndicated loan to refinance existing loans related to its acquisition by DAZN Group. DAZN has agreed to acquire 100% of Foxtel Group from News Corp and Telstra Group.



INDUSTRY UPDATE – 26 February 2025

CONTACT DETAILS

If you are interested in specific information regarding mergers and acquisitions in the Technology, Media & Telecom sector, please contact Luke Harwood

Name	Position	Email
Sharon Doyle	Executive Chair	sdoyle@interfinancial.com.au
Brad Shaw	CEO	bshaw@interfinancial.com.au
Mark Steinhardt	Executive Director	msteinhardt@interfinancial.com.au
Andrew Wheeler	Director	awheeler@interfinancial.com.au
Anuk Manchanda	Director	amanchanda@interfinancial.com.au
Luke Harwood	Director	lharwood@interfinancial.com.au
Shaun Conroy	Director - Growth Advisory	sconroy@interfinancial.com.au
Derek Thomson	Director - Clean Energy & ESG	dthomson@interfinancial.com.au
Cameron Hall	Director - Consulting & Advisory	chall@interfinancial.com.au
Michael Kakanis	Director	mkakanis@interfinancial.com.au
Jenny Zeng	Associate Director	jzeng@interfinancial.com.au
Lucy Clarke	Associate	lclarke@interfinancial.com.au
Tahlia Micallef	Associate	tmicallef@interfinancial.com.au
Nasia Christodoulou	Analyst	nchristodoulou@interfinancial.com.au

DISCLAIMER

This information has been sourced from the ASX, Mergermarket.com and various other public information sources. Forecasts are consensus forecasts sourced from FactSet Research Systems Inc.

Important Disclaimer – This may affect your legal rights: Because this document has been prepared without consideration of any specific person's financial situation, particular needs and investment objectives, a financial services licensee or investment adviser should be consulted before any investment decision is made. While this document is based on information from sources which are considered reliable, InterFinancial, its directors, employees and consultants do not represent, warrant or guarantee, expressly or impliedly, that the information contained in this document is complete or accurate. Nor does InterFinancial accept any responsibility to inform you of any matter that subsequently comes to notice, which may affect any of the information contained in this document. This document is a private communication to clients and is not intended for public circulation or for the use of any third party, without the prior approval of InterFinancial. This report does not constitute advice to any person.

Disclosure. InterFinancial has no interest in any of the securities mentioned in this publication. However, its directors, executives or consultants may have an interest in some of the securities, directly or indirectly, which are mentioned.

InterFinancial is a member of Clairfield International, an international corporate finance firm that provides advisory services in crossborder mergers and acquisitions. Clairfield is represented by over 400 people across 22 countries, closing over 100 transactions each year.

