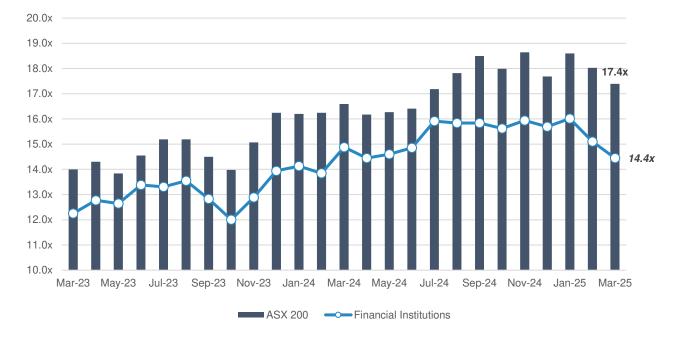


INDUSTRY UPDATE – 30 April 2025

PRICING MULTIPLES

Forward Price Earnings Multiples (monthly to 31/03/2025) Source: FactSet Research Systems Inc.

Multiples in the Financial Institutions sector have decreased over the period. At the end of March, the sector traded on a forward Price / Earnings multiple of 14.4x, compared to the ASX200 on 17.4x.



Average Values and Trading Multiples (monthly to 31/03/2025) Source: FactSet Research Systems Inc.

Subsector	Market Cap (\$ m)	Price / Book Value	Price / Earnings FY2025	EPS Growth
Consumer Credit Businesses	4,156	4.0x	10.2x	148.2%
Financial Services Providers	69,294	4.0x	14.6x	(16.7%)
Insurance & Mortgage Brokers	46,270	1.9x	12.1x	34.6%
Lending Institutions	655,099	1.6x	15.0x	6.0%
Property Developers	2,852	1.0x	15.6x	(5.3%)
REIT	150,690	0.9x	15.2x	(51.7%)
Financial Institutions	928,361	2.1x	14.5x	(13.7%)

Note: Multiples are based on the forward year of the reported period, which for the majority of companies in the sector is FY2025. Difference in forward PE multiples between Figure and Table are representative of the timing difference between month-end result, and current day result.



Australian Financial Institutions

INDUSTRY UPDATE – 30 April 2025

MERGER & ACQUISITION NEWS...

Gallagher	Value: Undisclosed Arthur J. Gallagher & Co. will acquire Australia-based Tresidder Insurance Brokers. The acquisition boosts Gallagher's Australian client-service capabilities.
Jewelers Mutual Jewellers loop	Value: Undisclosed Insurance and business solutions provider, Jewelers Mutual will acquire Jewellers Loop. The deal marks Jewelers Mutual Group's expansion into the Australian market.
challenger 💱 Vai-ichi Life Holdings	Value: AUD 903m Dai-ichi Life Holdings, via its Australian subsidiary TAL Dai-ichi Life, will acquire a 15.1% stake in Australian investment services provider Challenger Ltd from Japan's MS&AD Insurance Group. The deal is subject to regulatory approval and expected to close in fiscal 2025.
MACQUARIE NOMURA	Value: AUD 2.8 billion Macquarie Group has sold its Delaware Investment assets to Nomura for \$2.8 billion



Australian Financial Institutions

INDUSTRY UPDATE – 30 April 2025

INSTITUTIONAL INTELLIGENCE...

- Platinum Capital rejected alternative proposal from PM Capital Global Opportunities Fund. Now, the proposed merger between Platinum International Fund Complex ETF ("PIXX") and Platinum Capital Limited ("PMC") is moving ahead in line with timetable.
- **Insignia Financial** has extended its exclusivity period with Bain Capital and CC Capital Partners by four weeks to allow additional time for finalizing debt funding and completing due diligence.



Financial Institutions

INDUSTRY UPDATE – 30 April 2025

CONTACT DETAILS

If you are interested in specific information regarding mergers and acquisitions in the Financial Institutions sector, please contact Anuk Manchanda.

Name	Position	Email
Sharon Doyle	Executive Chair	sdoyle@interfinancial.com.au
Brad Shaw	CEO	bshaw@interfinancial.com.au
Mark Steinhardt	Executive Director	msteinhardt@interfinancial.com.au
Andrew Wheeler	Director	awheeler@interfinancial.com.au
Anuk Manchanda	Director	amanchanda@interfinancial.com.au
Luke Harwood	Director	lharwood@interfinancial.com.au
Shaun Conroy	Director - Growth Advisory	sconroy@interfinancial.com.au
Derek Thomson	Director - Clean Energy & ESG	dthomson@interfinancial.com.au
Michael Kakanis	Director	mkakanis@interfinancial.com.au
Jenny Zeng	Associate Director	jzeng@interfinancial.com.au
Lucy Clarke	Associate	Iclarke@interfinancial.com.au
Tahlia Micallef	Associate	tmicallef@interfinancial.com.au
Nasia Christodoulou	Analyst	nchristodoulou@interfinancial.com.au

DISCLAIMER

This information has been sourced from the ASX, Mergermarket.com and various other public information sources. Forecasts are consensus forecasts sourced from FactSet Research Systems Inc.

Important Disclaimer – This may affect your legal rights: Because this document has been prepared without consideration of any specific person's financial situation, particular needs and investment objectives, a financial services licensee or investment adviser should be consulted before any investment decision is made. While this document is based on information from sources which are considered reliable, InterFinancial, its directors, employees and consultants do not represent, warrant or guarantee, expressly or impliedly, that the information contained in this document is complete or accurate. Nor does InterFinancial accept any responsibility to inform you of any matter that subsequently comes to notice, which may affect any of the information contained in this document. This document is a private communication to clients and is not intended for public circulation or for the use of any third party, without the prior approval of InterFinancial. This report does not constitute advice to any person.

Disclosure. InterFinancial has no interest in any of the securities mentioned in this publication. However, its directors, executives or consultants may have an interest in some of the securities, directly or indirectly, which are mentioned



InterFinancial is a member of Clairfield International