

INDUSTRY UPDATE – 30 September 2025

### **VALUATION MULTIPLES**

Forward EV / EBITDA Multiples (monthly to 31/08/2025) Source: FactSet Research Systems Inc.

Multiples in the Technology, Media & Telecom sector have increased over the period. At the end of August, the sector traded on a forward EV / EBITDA multiple of 16.8x, compared to the ASX200 on 9.7x.



Average Values and Trading Multiples (monthly to 31/08/2025) Source: FactSet Research Systems Inc.

Subsector	Enterprise Value (\$ m)	EV/Sales FY2025	EV/EBITDA FY2025	EV/EBIT FY2025	Price / Earnings FY2025
Digital & Traditional Media	5,819	1.1x	6.3x	9.8x	11.3x
Internet Services	49,754	8.1x	16.9x	24.5x	34.1x
IT Services	3,445	0.5x	11.3x	12.9x	21.0x
Software (SaaS/Licence)	110,735	15.0x	33.0x	354.4x	59.6x
Telecommunications	77,621	3.7x	11.4x	23.3x	40.1x
Emerging vs. Established					
EV \$2bn+	231,623	18.4x	36.5x	440.3x	64.2x
EV \$500m-\$2bn	14,358	4.5x	16.3x	24.5x	32.7x
EV Below \$500m	1,395	1.5x	6.3x	13.6x	18.6x
Technology, Media & Telecom	247,376	9.1x	21.9x	179.9x	40.9x

Note: Multiples are based on the forward year of the reported period, which for the majority of companies in the sector is FY2025. Difference in forward EV/EBITDA multiples between Figure and Table are representative of the timing difference between month-end result, and current day result.

<sup>1).</sup> Estimates are sourced from FactSet Research Systems Inc.



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### **MERGER & ACQUISITION NEWS...**



Value: \$330.0m





US-based **NVIDIA Corp**, and Australian investment company, **Ellerston Capital** have acquired a combined 17.84% stake in Australian-based Al infrastructure company **Firmus Technologies**.



Value: \$70.0m





**Vision Intelligence**, the Australian worksite monitoring software business has received a majority investment from New Zealand's **Accident Compensation Corp** and Australian investment firm **Attalis Capital**.



Value: \$25.30m

Australian managed IT services provider, **Attura** has acquired local IT infrastructure services firm **Blue Connections** through their subsidiary **Cirrus Networks**.







Value: Undisclosed

Medical software company, **Healthcare Logic Global** has been acquired by local private equity firm **Pemba Capital Partners**.



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#### **GOING VIRAL...**

- US-based software and payments company, Xplor Technologies is set to acquire Australian payments solution provider Ezypay. The acquisition forms a part of Xplor Technologies' strategy to expand internationally.
- Quadrant Private Equity is said to be selling 90% of online auction platform Grays.com. It is rumoured the most likely bidders
  are Pickles Auctions, backed by APAX Partners and Australian-based Slattery Auctions.
- The Co-founder and CEO of Australian procurement technology Felix Group Holdings, has confirmed the company would focus on assessing bolt-on acquisitions.
- Australian financial software company, Iress has hired advisers to assist with potential private equity interest. Blackstone was
  an initial bidder, offering \$10.50 per share. US-based software private equity firm, Thoma Bravo is expected to be another
  bidder for the business
- Blackstone has approved for advisers to test interest for AirTrunk's data centre in Sydney. The SYD1 data centre has long-term contracts with a 130MW capacity.
- Optus has announced that it will sell 340 mobile towers and rooftop sites to local digital infrastructure Waveconn. The deal is
  expected to be structured as a sale lease-back. This follows the company's strategy to free capital for future investment
  opportunities.
- NEXTDC (ASX:NXT) has indicated in investor documents, interest to form a joint venture to own and develop two planned data centres in Western Sydney.
- Local media business, Nine Entertainment may be interested in the Australian radio company, Southern Cross Media and outdoor advertiser, QMS. Due to regulations, Nine would be required to sell its own talkback radio networking before the Southern Cross acquisition.
- Caterpillar Inc has made a non-binding proposal to acquire RPMGlobal Holdings for \$5.00 per share, valuing the mining technology and consulting group at around \$1.1bn, with RPM entering an exclusivity deed to progress the offer.



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### **CONTACT DETAILS**

If you are interested in specific information regarding mergers and acquisitions in the Technology, Media & Telecom sector, please contact Luke Harwood

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